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# UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

# WASHINGTON STATE REPORT

2020 UPDATE

## Table of Contents

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<b>Section</b>	<b>Contents</b>	<b>Page</b>
I	US Exports to the UAE	3
II	UAE-Supported Employment	9
III	Foreign Direct Investment	10
IV	Appendices	14

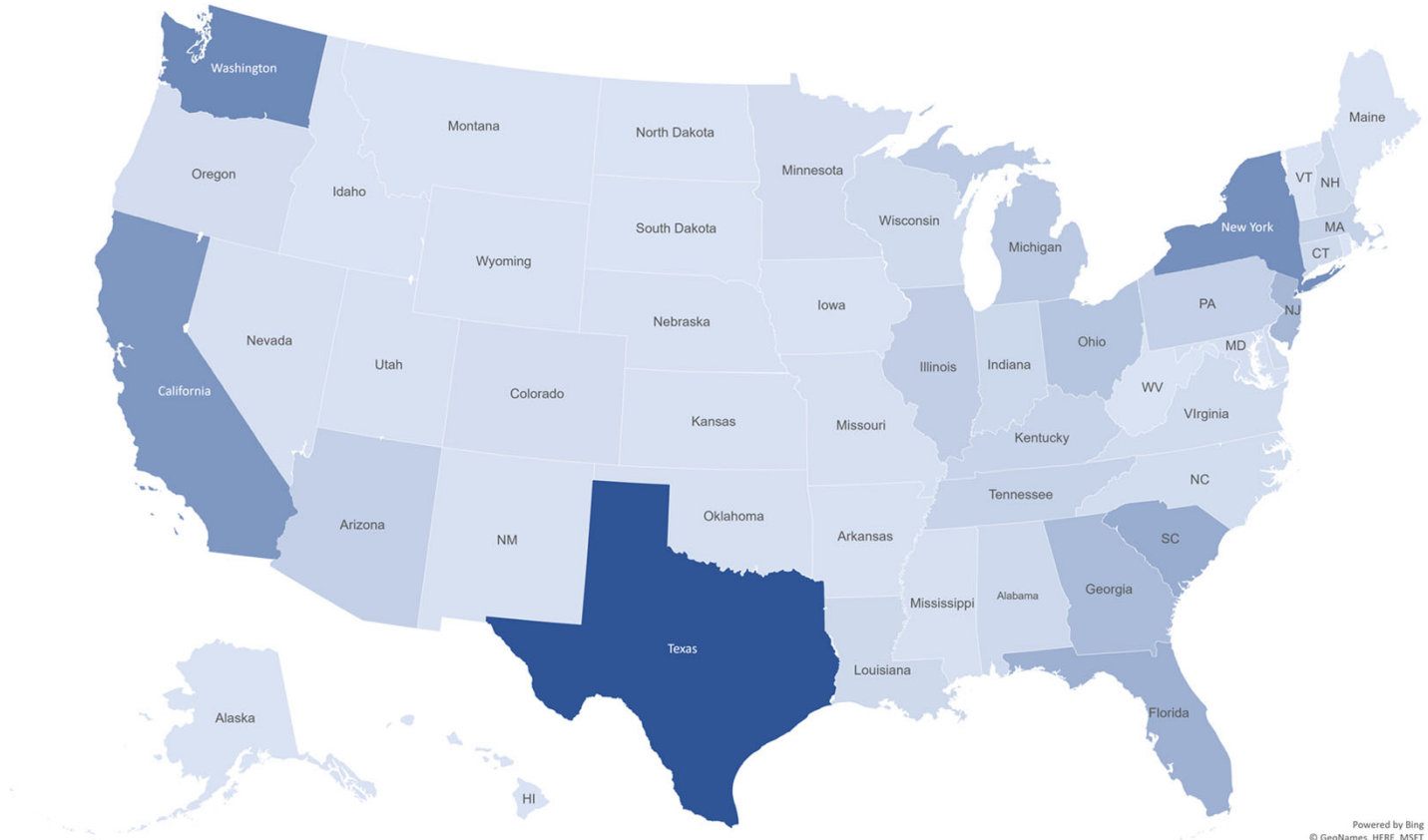
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# Washington Exports to the UAE



## U.S. State Exports to the UAE for the Years 2017-2020

2017-2020 Exports to the UAE   
 \$0.00B \$11.70B



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- A** **2nd Largest**  
Exporting State
- B** **\$7.4B**  
Four-Year Total Exports
- C** **Computer and Electronic Product**  
Top Exporting Sector
- D** **Other Transportation Equipment**  
Sector with Largest Increase in Exports Since 2019
- E** **\$359.3M**  
Trade Surplus in 2020
- F** **3,156**  
Jobs Supported by Exports in 2020

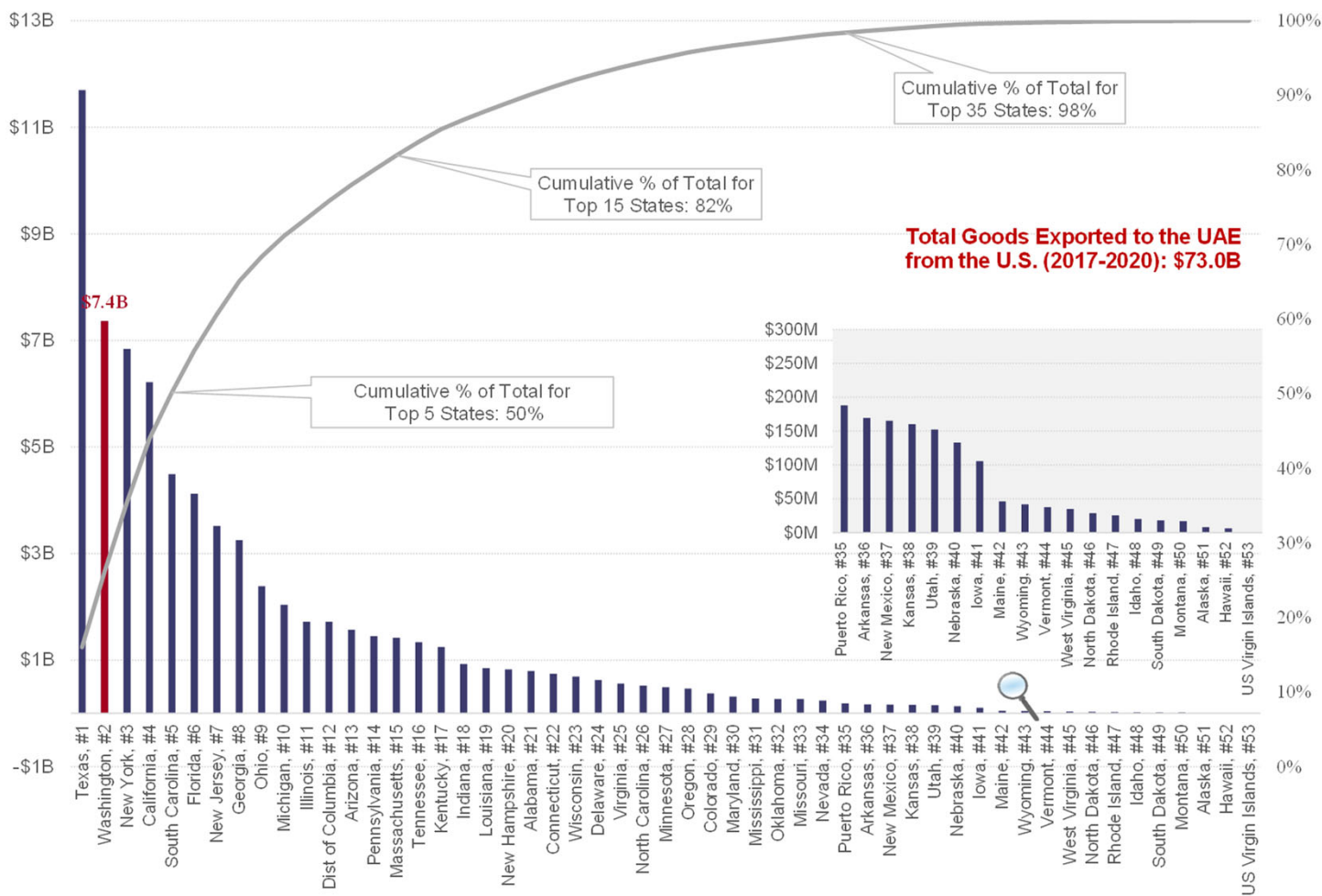
# Washington Exports to the UAE



A

Washington State exported \$7.4B in goods exported to the UAE between 2017 and 2020

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



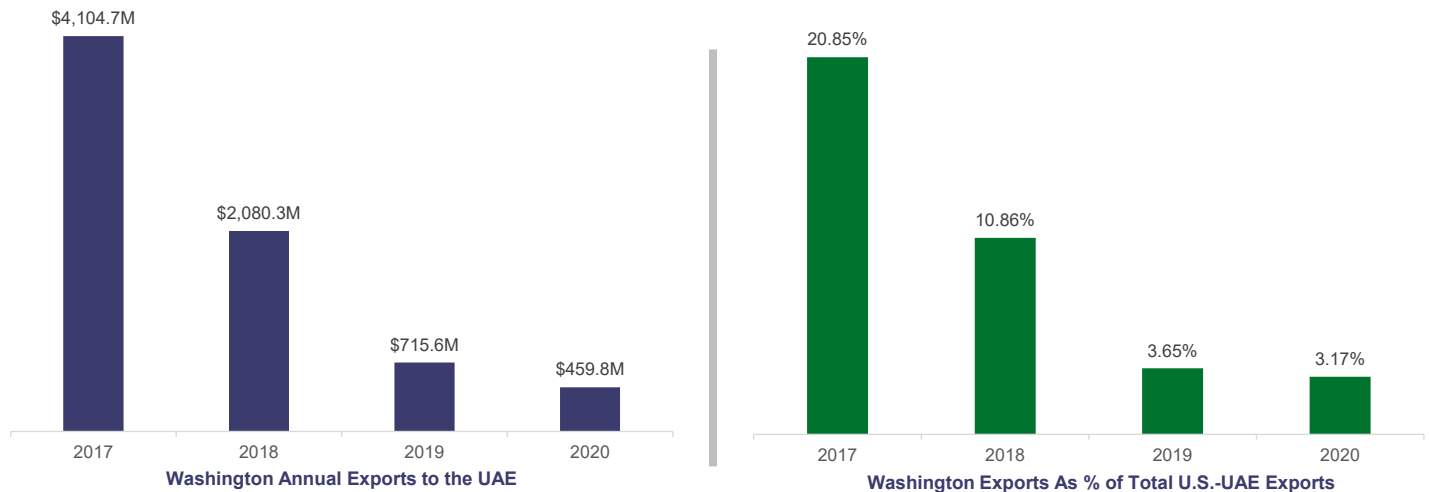
## Washington Exports to the UAE



**B**

Overall U.S. exports were affected by the global pandemic in 2020. The total value of 2020 goods exported by the state, as well as its percentage of total U.S. exports, decreased compared to 2019

Exhibit I.2 | Washington State Export Values and Percent of Total by Year



\$ in millions

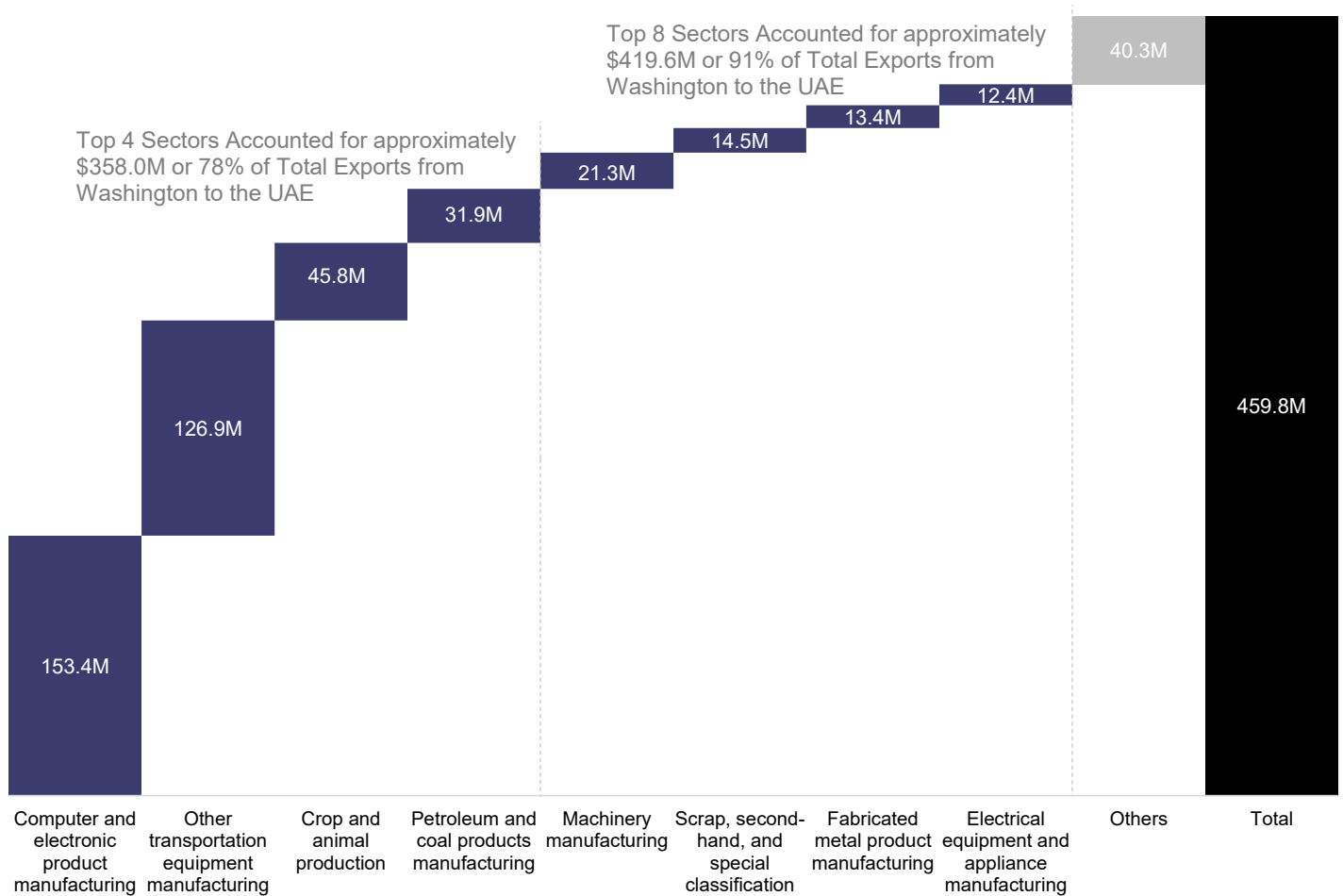
Rank	State	2017	2018	2019	2020	Trend Line	2017-2020
	All U.S. States	\$19,690.6	\$19,163.1	\$19,621.2	\$14,491.7		\$72,966.7
<b>2</b>	<b>Washington</b>	<b>20.8%</b> \$4,104.7	<b>10.9%</b> \$2,080.3	<b>3.6%</b> \$715.6	<b>3.2%</b> \$459.8		<b>10.1%</b> \$7,360.5
1	Texas	11.0% \$2,172.7	16.3% \$3,125.5	17.9% \$3,508.3	19.9% \$2,889.9		16.0% \$11,696.3
5	South Carolina	2.0% \$395.2	6.2% \$1,182.3	12.1% \$2,373.1	3.7% \$537.5		6.2% \$4,488.1
10	Michigan	2.4% \$479.9	2.3% \$447.2	3.1% \$613.4	3.4% \$494.2		2.8% \$2,034.8
20	New Hampshire	0.8% \$165.2	0.7% \$134.3	0.9% \$178.6	2.4% \$348.2		1.1% \$826.4
30	Maryland	0.6% \$114.8	0.4% \$75.1	0.3% \$61.1	0.4% \$63.0		0.4% \$314.1

## Washington Exports to the UAE



In 2020, *Computer and Electronic Product Manufacturing* and *Other Transportation Equipment Manufacturing* were the largest exporting sectors

Exhibit I.3 | Washington State's Exporting Sectors in 2020



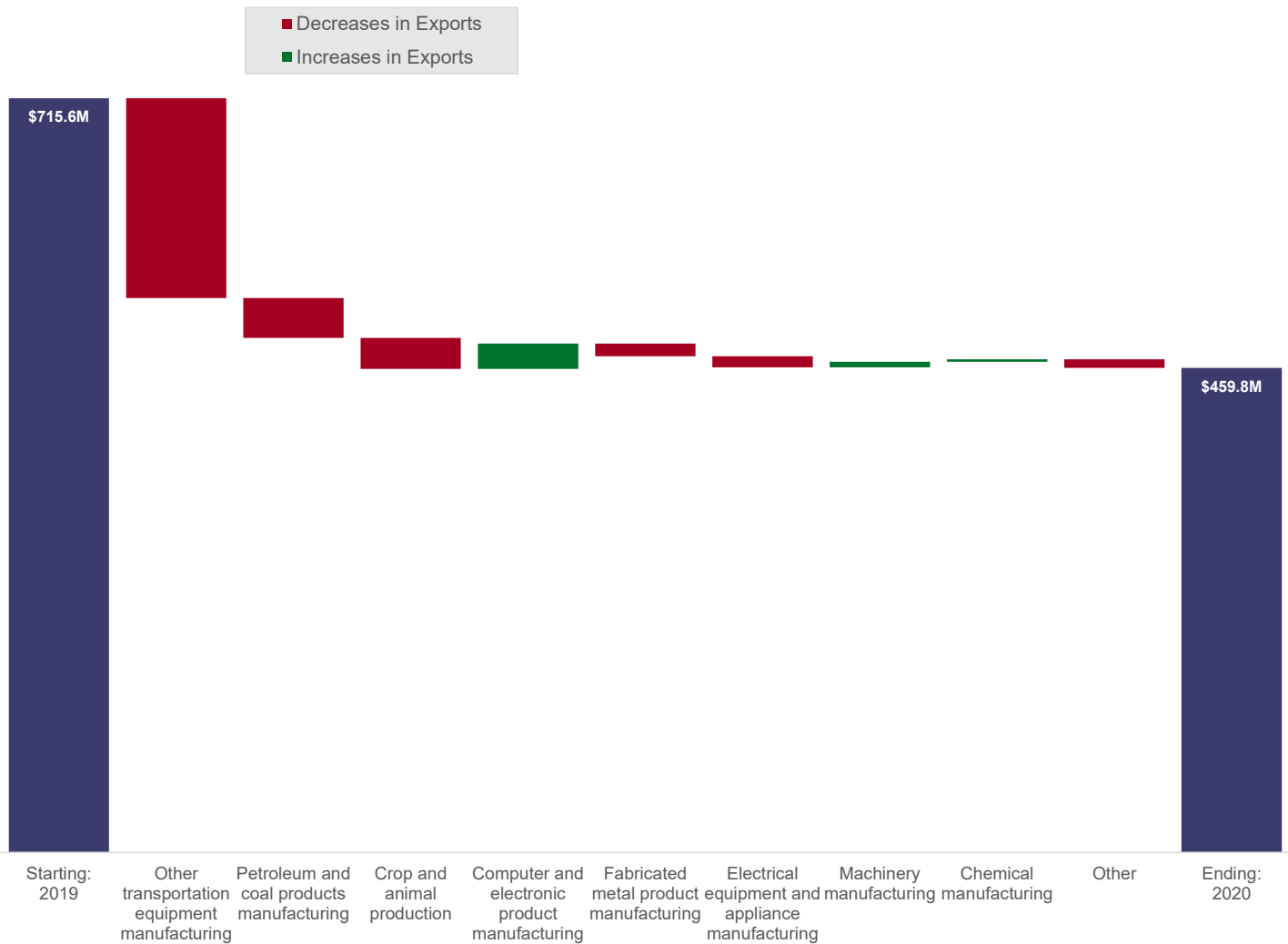
## Washington Exports to the UAE

I

D

From 2019 to 2020, *Computer and Electronic Product Manufacturing* sector had an increase in exports. *Other Transportation Equipment Manufacturing* had the largest decrease

Exhibit I.4 | Washington State's Exporting Sector Movements From 2019 to 2020

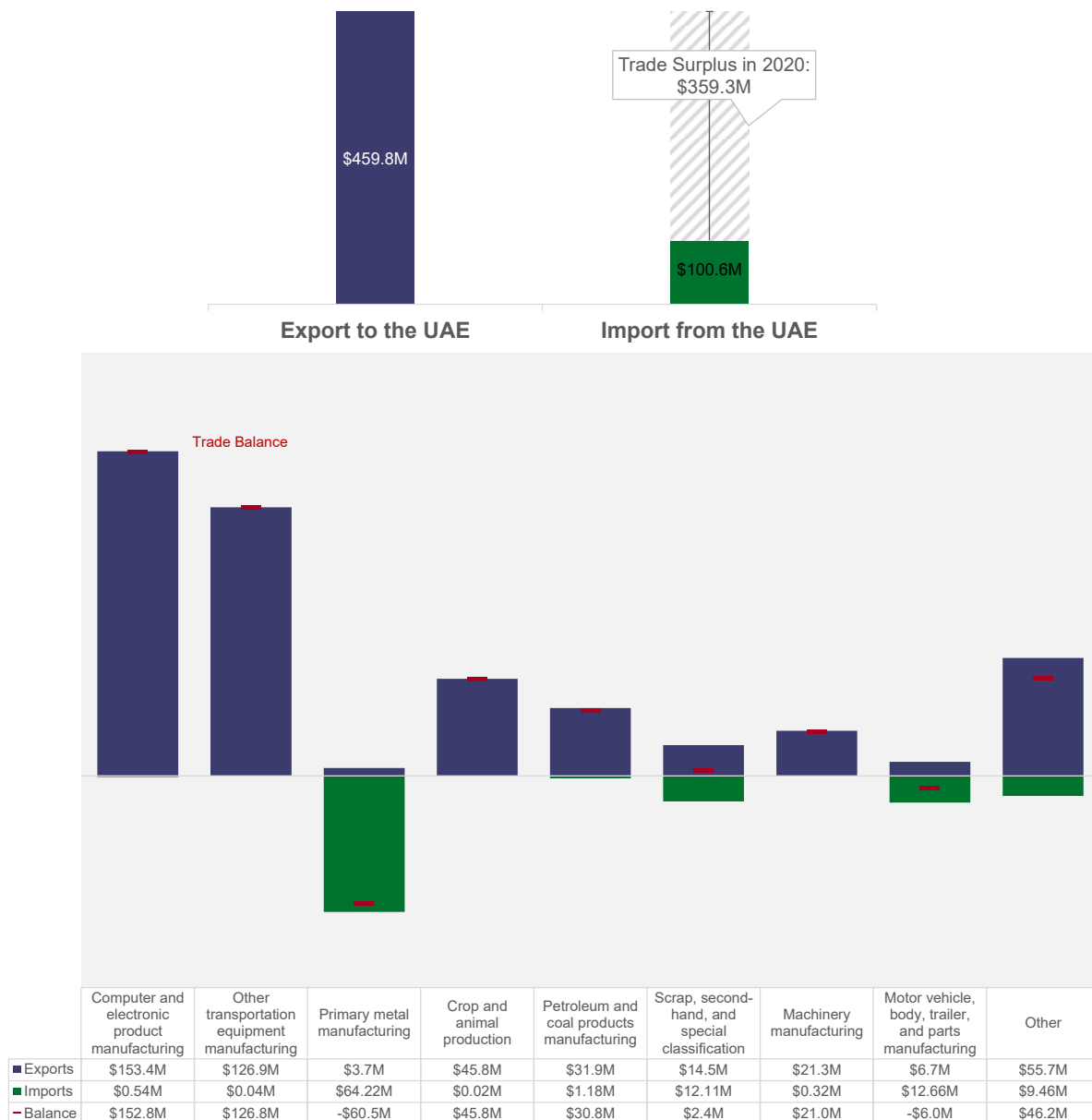


## Washington Exports to the UAE

I

**E** Washington State had a \$359.3M trade surplus with the UAE in 2020

Exhibit I.5 | Washington State's Trade Surplus with the UAE by Sector

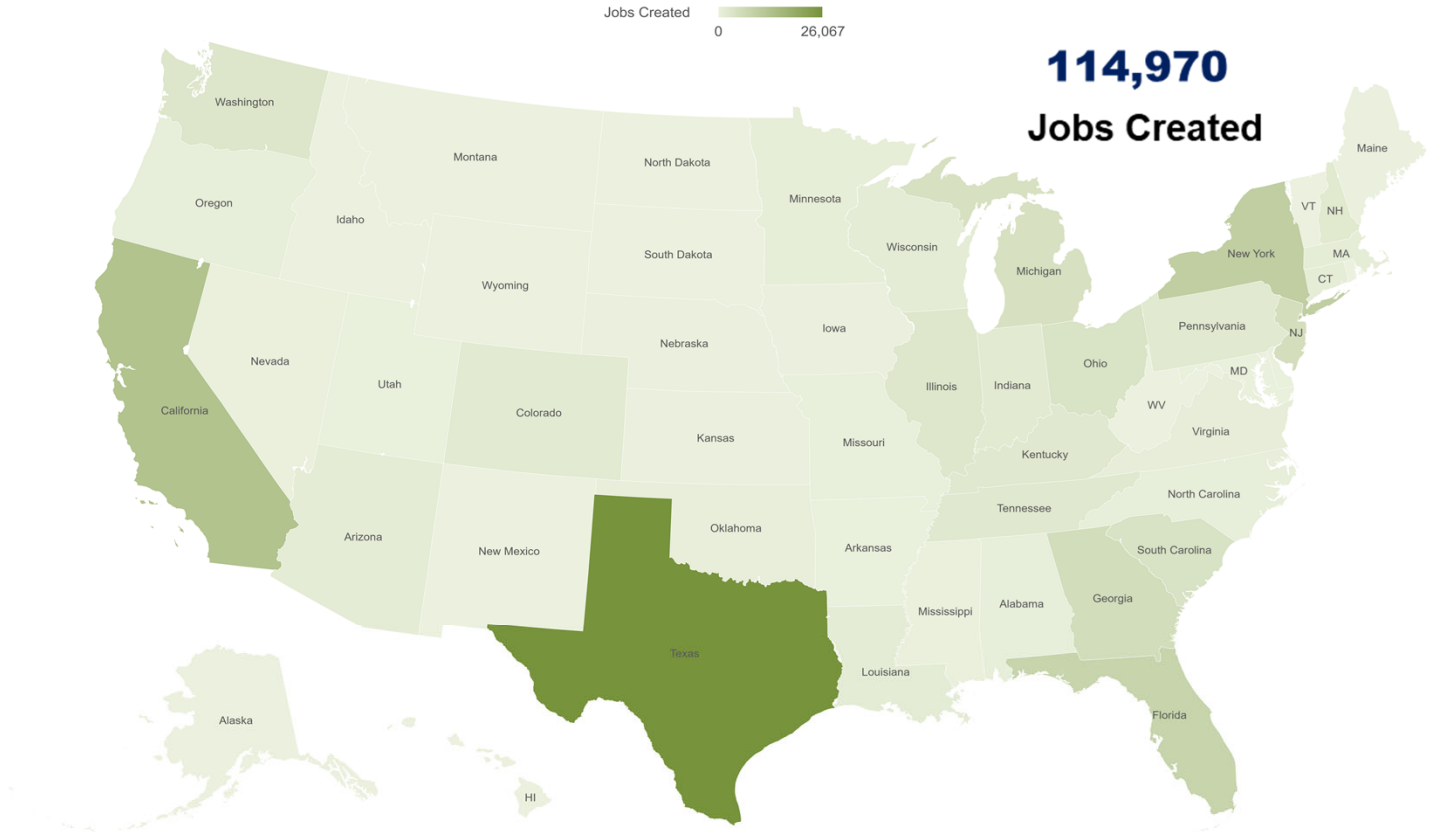




# Washington State 2020 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2020



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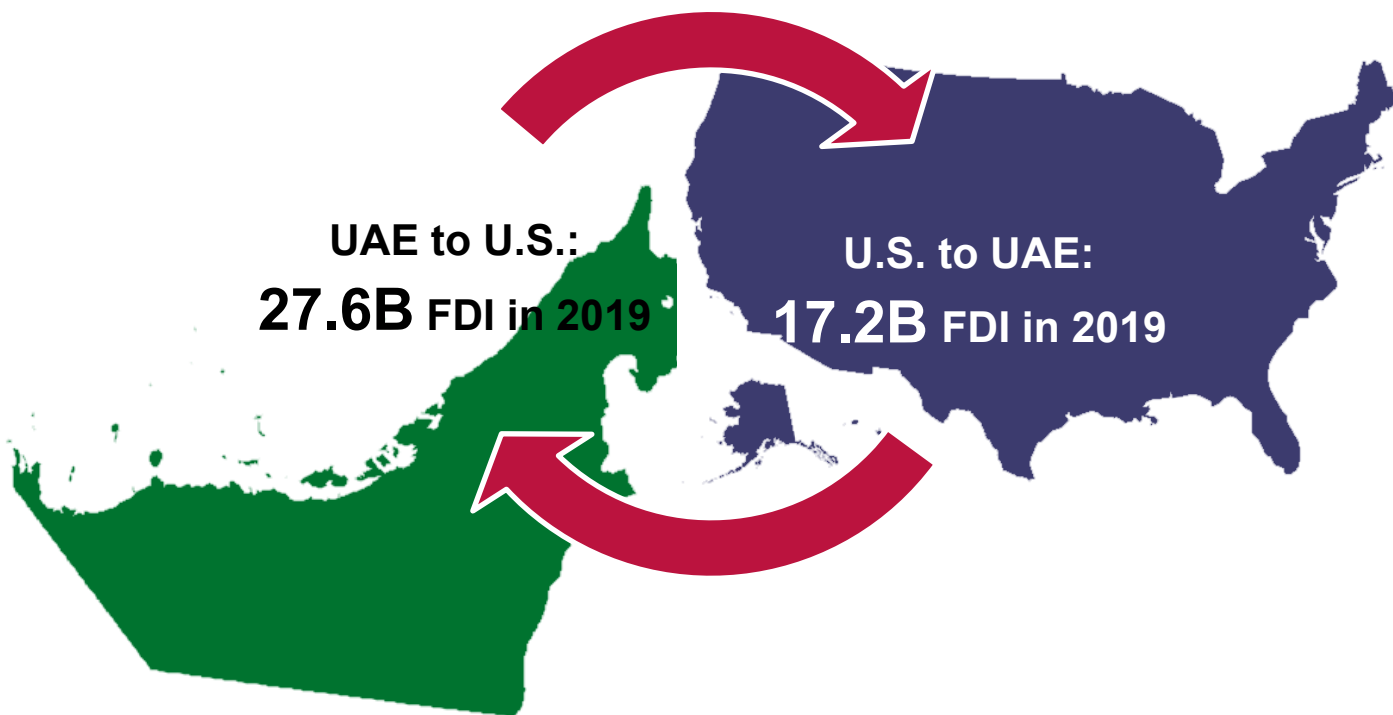
**F 3,156** Jobs out of 114,970 Total Jobs Created in the U.S. by the UAE

Employment Driven by Washington's Exports of Manufactured Goods to the UAE*	3,156	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		639	1,025	26	112	134
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
87	58	55	37			

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2020.

\*\* Some sectors may show 0 due to rounding.

## Foreign Direct Investment



**A** **\$27.6B**

2019 UAE total  
FDI in U.S.

**B** **Various  
Sectors**

Benefited from  
UAE's greenfield  
investments in  
Washington State  
since 2004

**C** **Various  
Sectors**

Benefited from  
Washington State's  
greenfield investments  
in the UAE in 2020

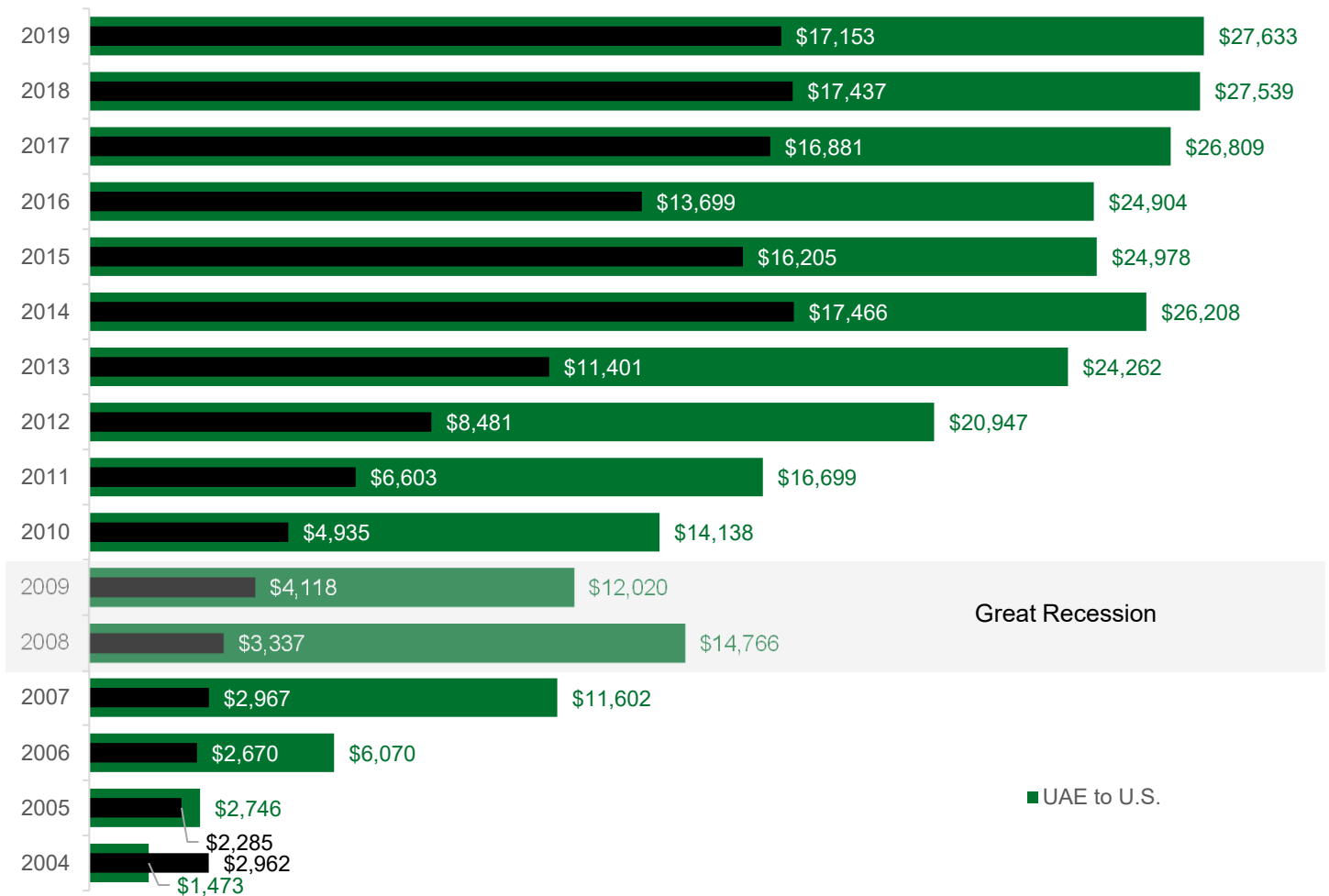
## Bilateral FDI between the U.S. and UAE



**A**

UAE made \$27.6B total investment in U.S. in 2019. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year

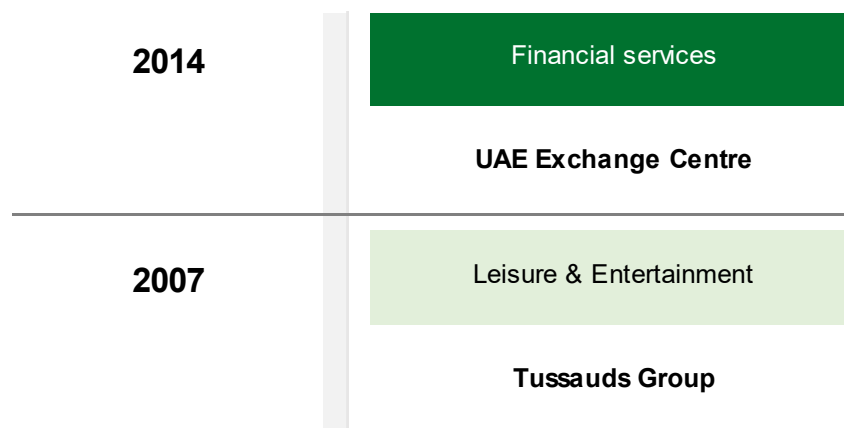


## UAE FDI in Washington State



- B** Since 2004, UAE expanded existing investments and made greenfield investments in Washington State in a few sectors

Exhibit IV.2 | Certain UAE Investors in Washington State by Sector Since 2004



## Washington State 2020 Greenfield and Expanded FDI in the UAE



Certain greenfield investments were made by Washington entities in the UAE during 2020

### Exhibit IV.3 | Certain Washington State Investors in UAE by Sector in 2020

Sector	Washington Investing Entities to the UAE
ICT & Electronics	RealNetworks Inc ● \$5.8



# APPENDICES

## Appendix A

IV

### Washington's Top Exporting Commodities to the UAE in 2020

*This exhibit only displays commodities with annual export amounts exceeding \$1M*

Sector	Top Commodity	Export Value
Computer and electronic product manufacturing	3342 Communications Equipment	135.0M
	3345 Navigational/measuring/medical/control Instrument	9.5M
	3341 Computer Equipment	5.7M
	3344 Semiconductors & Other Electronic Components	1.4M
	3343 Audio & Video Equipment	1.1M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	126.7M
Crop and animal production	1119 Other Agricultural Products	20.1M
	1113 Fruits & Tree Nuts	13.2M
	1111 Oilseeds & Grains	12.0M
Petroleum and coal products manufacturing	3241 Petroleum & Coal Products	31.9M
Machinery manufacturing	3335 Metalworking Machinery	8.7M
	3339 Other General Purpose Machinery	7.5M
	3332 Industrial Machinery	1.7M
	3331 Ag & Construction & Machinery	1.4M
Scrap, second-hand, and special classification	9300 Used Or Second-hand Merchandise	8.0M
	9100 Waste And Scrap	4.9M
	9900 Other Special Classification Provisions	1.5M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	5.0M
	3327 Bolts/nuts/scrws/rivts/washrs & Other Turned Prod	4.2M
	3325 Hardware	3.3M
Electrical equipment and appliance manufacturing	3353 Electrical Equipment	7.9M
	3359 Electrical Equipment & Components, Nesoi	4.0M
Food, beverage, and tobacco product manufacturing	3111 Animal Foods	2.6M
	3115 Dairy Products	2.5M
	3114 Fruits & Veg Preserves & Specialty Foods	1.1M
Motor vehicle, body, trailer, and parts manufacturing	3363 Motor Vehicle Parts	3.5M
	3361 Motor Vehicles	2.8M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

**Employment Driven by Top 10 UAE-Exporting Sectors in Washington in 2020**

