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**UAE – U.S.**  
**HISTORICAL TRADE RELATIONSHIPS**

**NEW JERSEY REPORT**

**2020 UPDATE**

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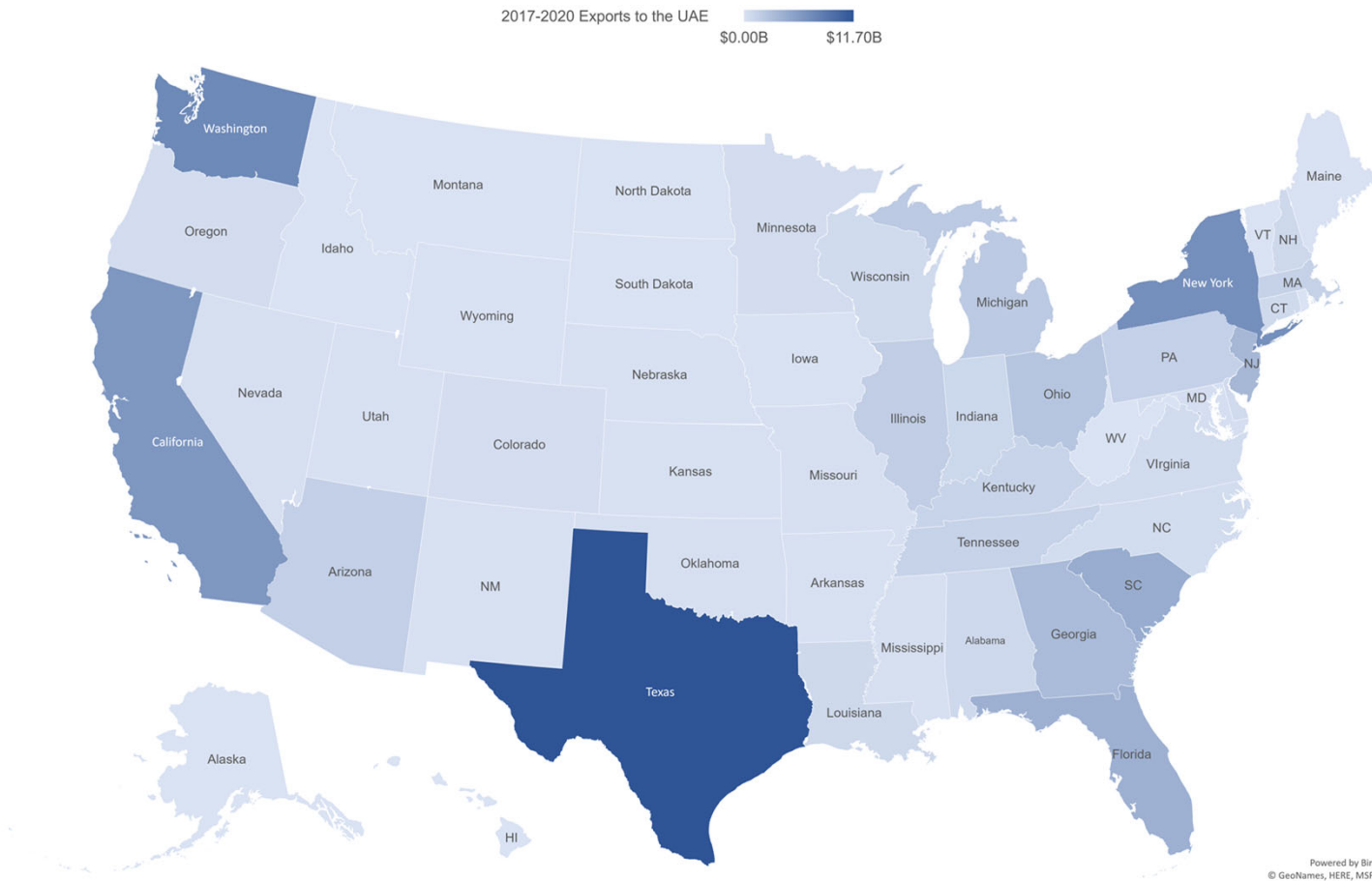
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# New Jersey Exports to the UAE



U.S. State Exports to the UAE for the Years 2017-2020



**A**

**7th**

Largest Exporting State

**B**

**\$3.5B**

Four-Year Total Exports

**C**

**Computer and Electronic Product Manufacturing**

Top Exporting Sectors

**D**

**Other**

Sector with Largest Increase in Exports Since 2019

**E**

**\$581.2M**

Trade Surplus in 2020

**F**

**5,265**

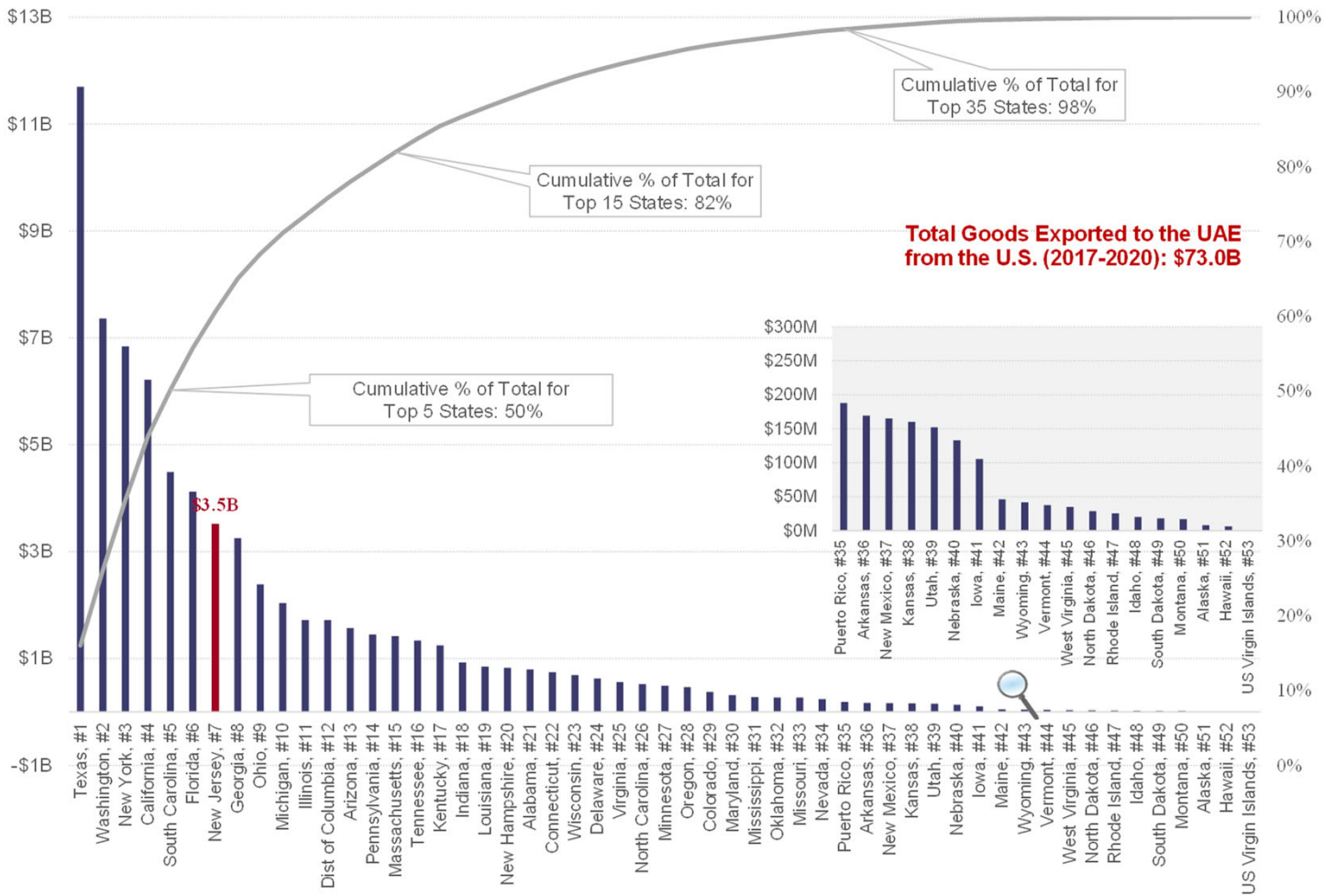
Jobs Supported by Exports in 2020

# New Jersey Exports to the UAE



New Jersey ranked 7th among U.S. states and territories with \$3.5B in goods exported to the UAE between 2017 and 2020

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



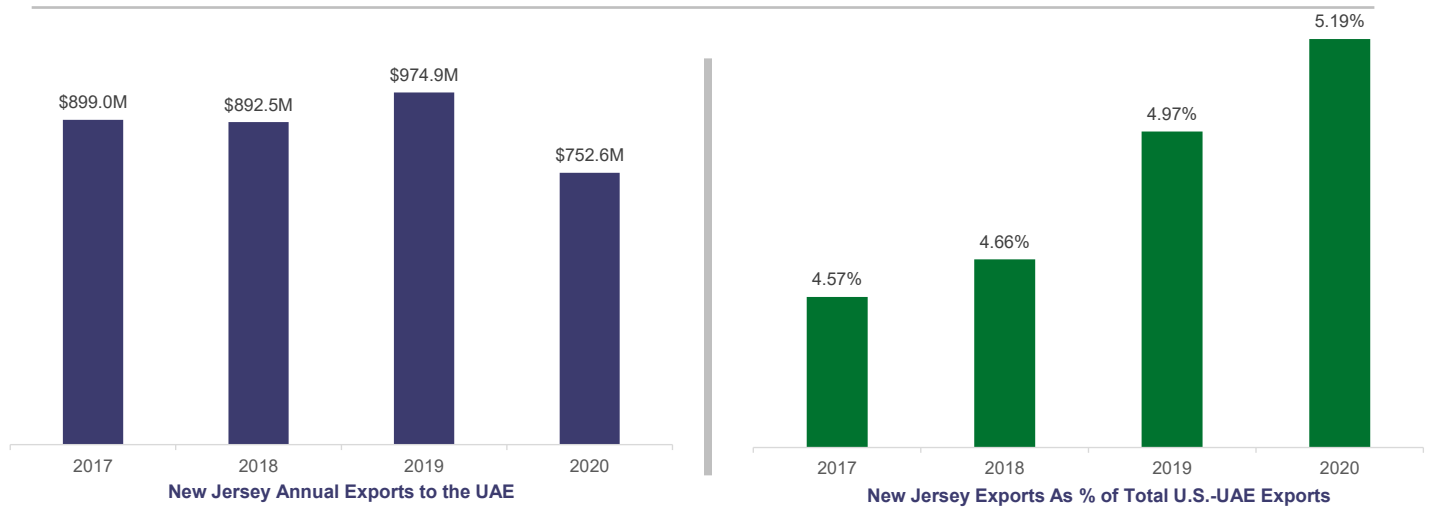
## New Jersey Exports to the UAE



**B**

Overall U.S. exports were affected by the global pandemic in 2020. The total value of 2020 goods exported by the state decreased compared to 2019 while its percentage of total U.S. exports decreased.

Exhibit I.2 | New Jersey Export Values and Percent of Total by Year



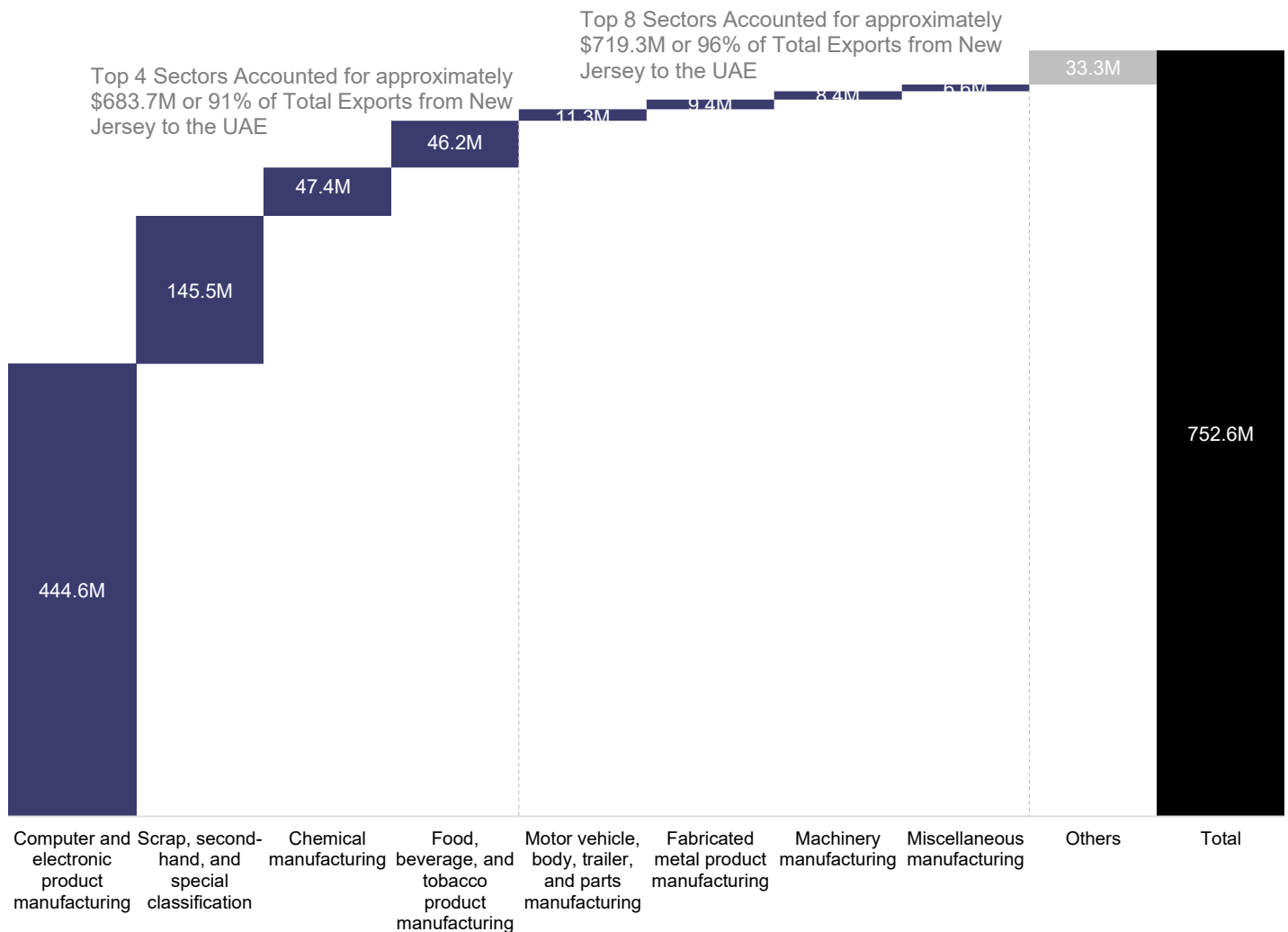
\$ in millions							
Rank	State	2017	2018	2019	2020	Trend Line	2017-2020
	All U.S. States	\$19,690.6	\$19,163.1	\$19,621.2	\$14,491.7		\$72,966.7
<b>7</b>	<b>New Jersey</b>	<b>4.6%</b> \$899.0	<b>4.7%</b> \$892.5	<b>5.0%</b> \$974.9	<b>5.2%</b> \$752.6		<b>4.8%</b> \$3,519.0
1	Texas	11.0% \$2,172.7	16.3% \$3,125.5	17.9% \$3,508.3	19.9% \$2,889.9		16.0% \$11,696.3
5	South Carolina	2.0% \$395.2	6.2% \$1,182.3	12.1% \$2,373.1	3.7% \$537.5		6.2% \$4,488.1
10	Michigan	2.4% \$479.9	2.3% \$447.2	3.1% \$613.4	3.4% \$494.2		2.8% \$2,034.8
20	New Hampshire	0.8% \$165.2	0.7% \$134.3	0.9% \$178.6	2.4% \$348.2		1.1% \$826.4
30	Maryland	0.6% \$114.8	0.4% \$75.1	0.3% \$61.1	0.4% \$63.0		0.4% \$314.1

## New Jersey Exports to the UAE



In 2020, *Computer and Electronic Product Manufacturing*, and *Scrap, Second-Hand, and Special Classification* were the largest export sectors

Exhibit I.3 | New Jersey's Exporting Sectors in 2020



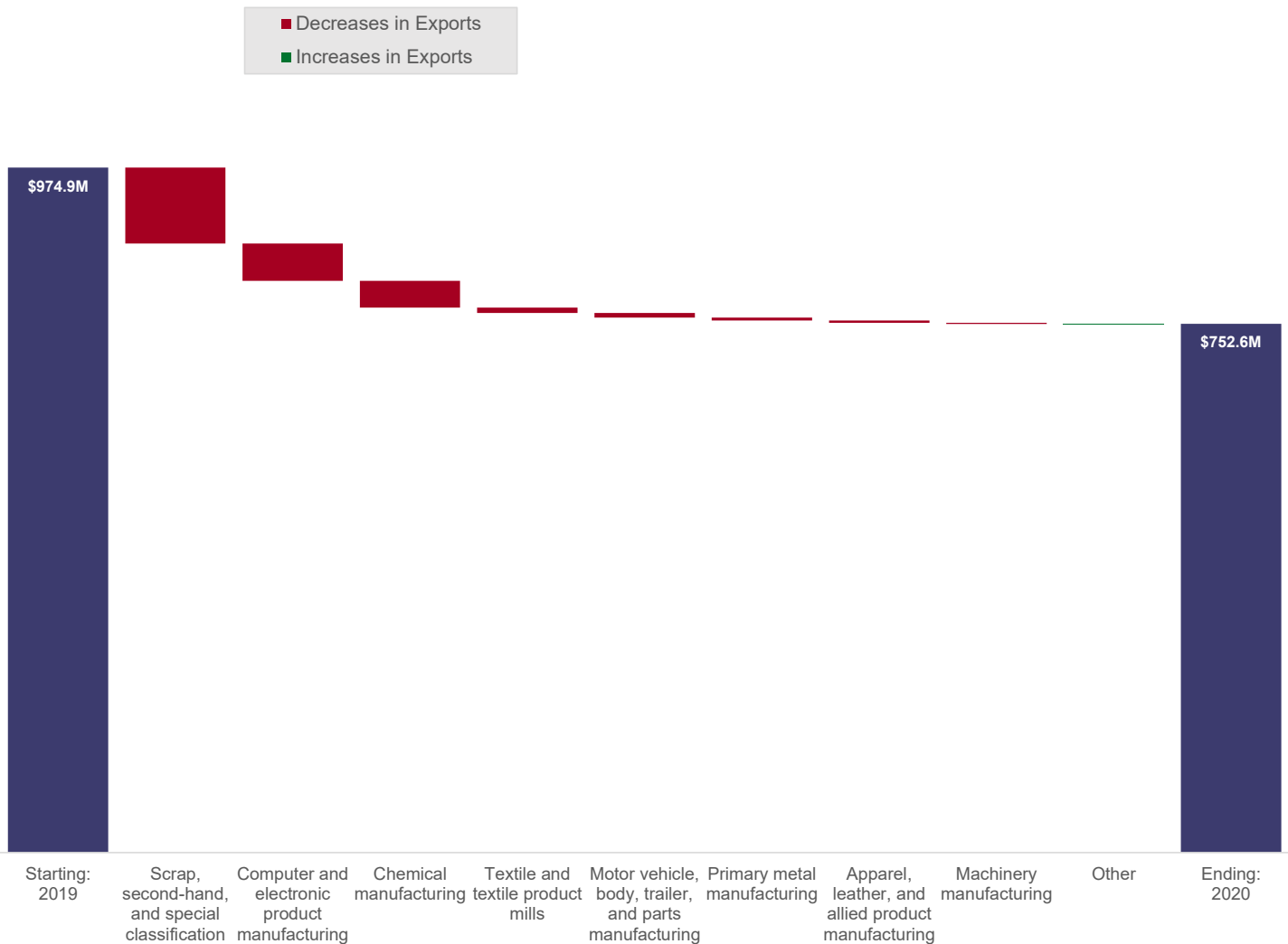
## New Jersey Exports to the UAE

I

D

From 2019 to 2020, there were decreases in most sectors including in the *Scrap, Second-hand, and Special Classification* and the *Computer and Electronic Product Manufacturing* sectors.

Exhibit I.4 | New Jersey's Exporting Sector Movements From 2019 to 2020

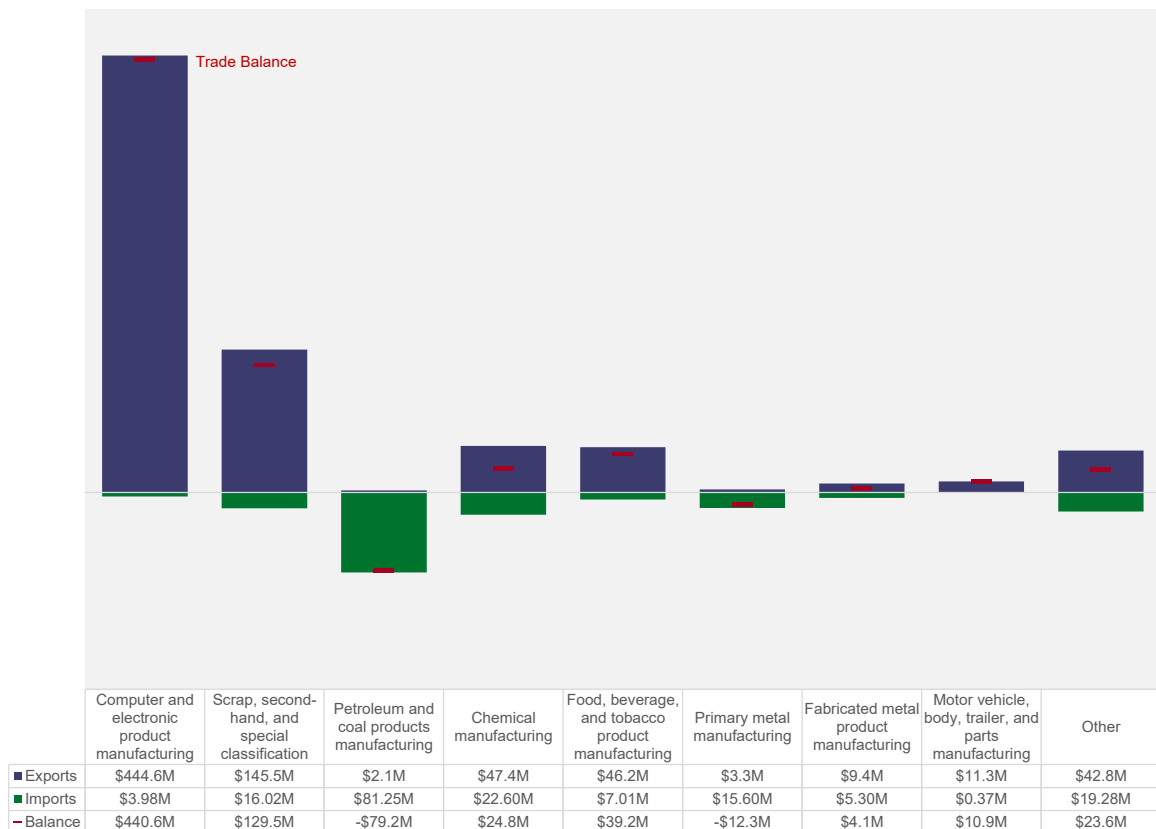
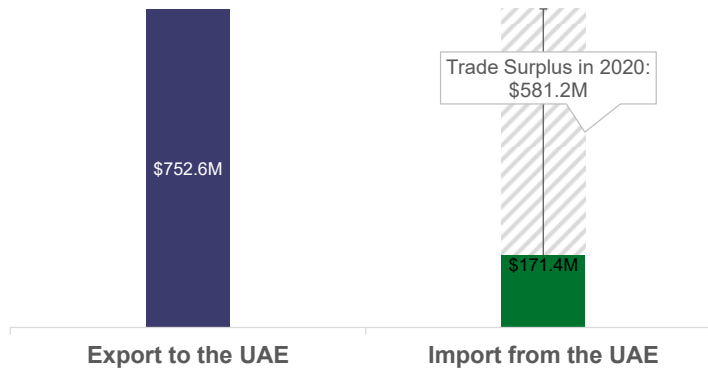


# New Jersey Exports to the UAE



**E** New Jersey had a \$581.2M trade surplus with the UAE in 2020

Exhibit I.5 | New Jersey's Trade Surplus with the UAE by Sector

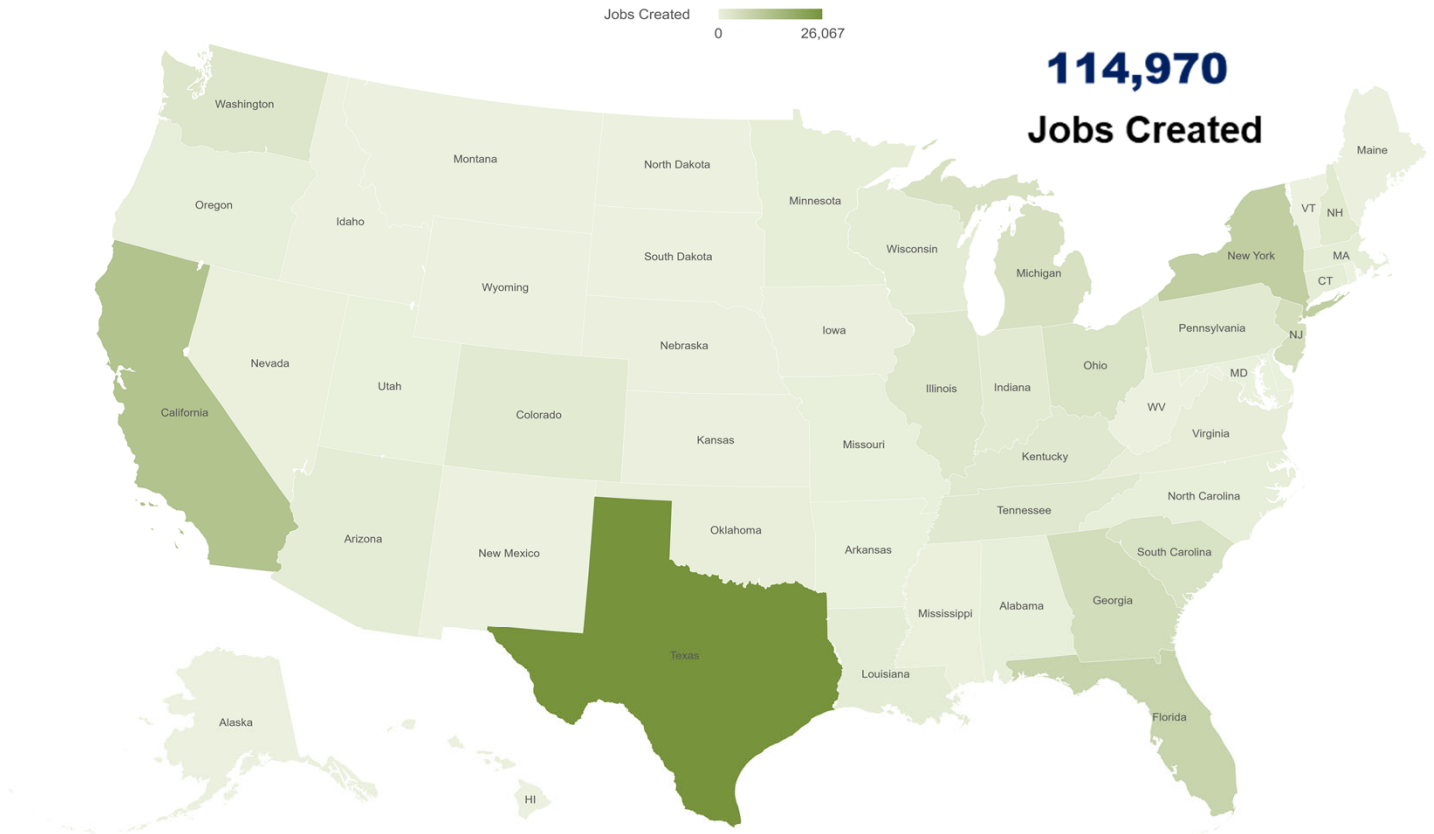




# New Jersey 2020 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2020



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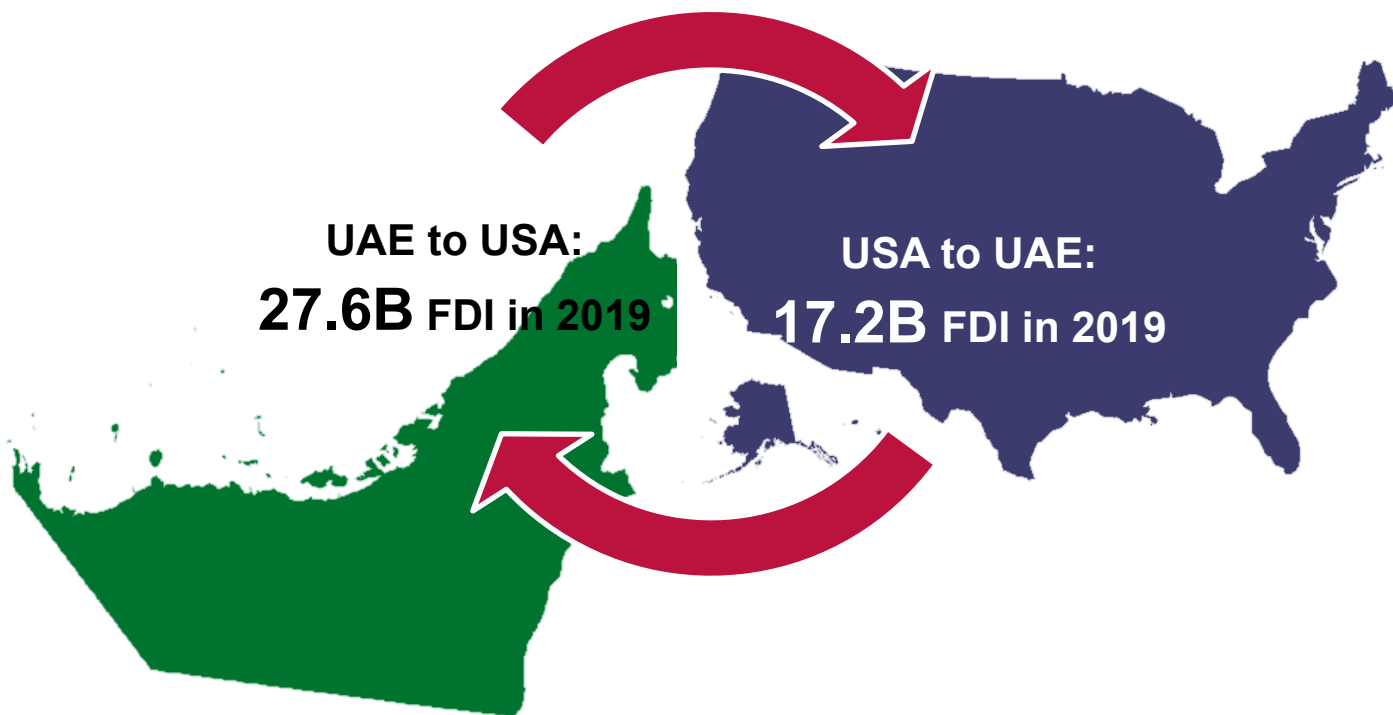
**F** **5,265** Jobs out of 114,970 Total Jobs Created in the U.S. by the UAE

<b>Employment Driven by New Jersey's Exports of Manufactured Goods to the UAE*</b>	<b>5,265</b>	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		27	3,186	243	72	54
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing	Motor vehicle, body, trailer, and parts manufacturing	
		30	328	47	74	

\* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2020.

\*\* Some sectors may show 0 due to rounding.

## Foreign Direct Investment



**A** **\$27.6B**

2019 UAE total  
FDI in U.S.

**B** **Various  
Sectors**

Benefited from  
UAE's greenfield  
investments in  
New Jersey since  
2016

**C** **Various  
Sectors**

Benefited from New  
Jersey's greenfield  
investments in the  
UAE in 2020

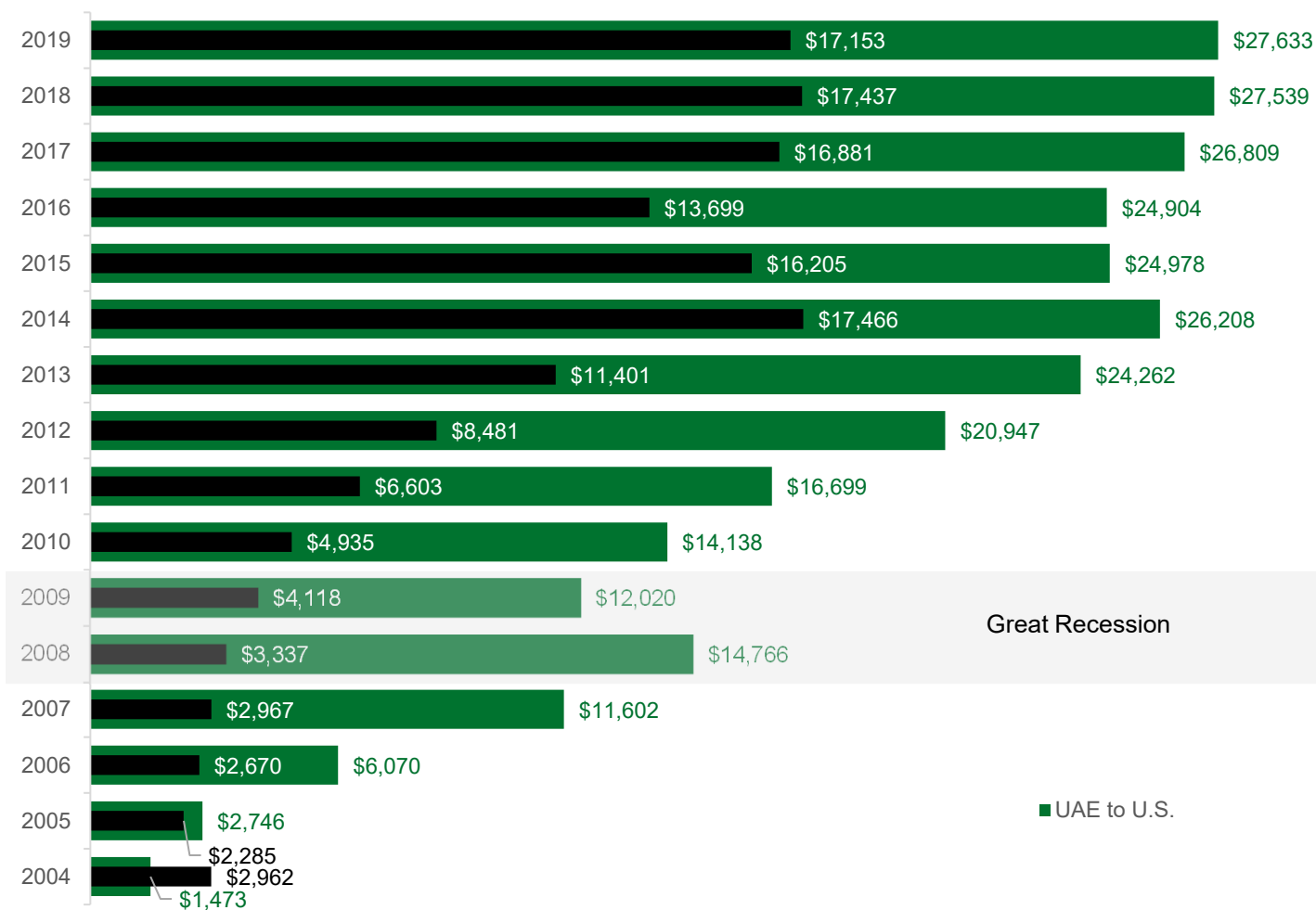
## Bilateral FDI between the U.S. and UAE



**A**

UAE made \$27.6B total investment in U.S. in 2019. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



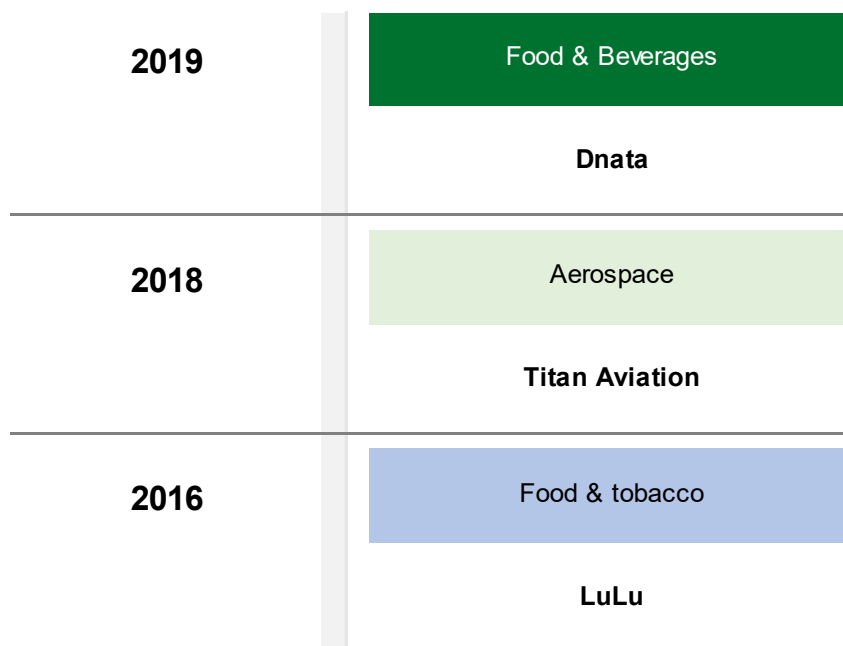
## UAE FDI in New Jersey



**B**

Since 2016, UAE expanded existing investments and made greenfield investments in New Jersey in several sectors

Exhibit IV.2 | Certain UAE Investors in New Jersey by Sector Since 2016



## New Jersey 2020 Greenfield and Expanded FDI in the UAE



Certain greenfield Investments were made by New Jersey entities in the UAE during 2020.

### Exhibit IV.3 | Certain New Jersey Investors in UAE by Sector in 2020

Sector	New Jersey Investing Entities to the UAE	
ICT & Electronics	Klangoo ● \$5.8	Uniken \$5.8
Professional Services	ZRG Partners ● \$4.5	



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# APPENDICES

## Appendix A

IV

### New Jersey's Top Exporting Commodities to the UAE in 2020

*This exhibit only displays commodities with annual export amounts exceeding \$1M*

Sector	Top Commodity	Export Value
Computer and electronic product manufacturing	3342 Communications Equipment	277.6M
	3341 Computer Equipment	142.3M
	3343 Audio & Video Equipment	7.7M
	3346 Magnetic & Optical Media	7.4M
	3345 Navigational/measuring/medical/control Instrument	6.2M
Scrap, second-hand, and special classification	9300 Used Or Second-hand Merchandise	136.8M
	9100 Waste And Scrap	7.3M
	9900 Other Special Classification Provisions	1.4M
Chemical manufacturing	3256 Soaps, Cleaning Compounds & Toilet Preparations	33.3M
	3254 Pharmaceuticals & Medicines	8.0M
	3251 Basic Chemicals	3.3M
	3259 Other Chemical Products & Preparations	1.0M
	3255 Paints, Coatings & Adhesives	1.0M
Food, beverage, and tobacco product manufacturing	3116 Meat Products & Meat Packaging Products	15.0M
	3112 Grain & Oilseed Milling Products	11.7M
	3119 Foods, Nesoi	11.0M
	3118 Bakery & Tortilla Products	2.7M
	3113 Sugar & Confectionery Products	2.5M
Motor vehicle, body, trailer, and parts manufacturing	3361 Motor Vehicles	5.7M
	3363 Motor Vehicle Parts	4.6M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	5.3M
	3322 Cutlery & Handtools	2.2M
Machinery manufacturing	3333 Commercial & Service Industry Machinery	2.6M
	3339 Other General Purpose Machinery	2.1M
	3336 Engines, Turbines & Power Transmsn Equip	1.7M
	3331 Ag & Construction & Machinery	1.2M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	4.9M
	3391 Medical Equipment & Supplies	1.7M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	1.8M
	3353 Electrical Equipment	1.5M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	3.7M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

**Employment Driven by Top 10 UAE-Exporting Sectors in New Jersey in 2020**

