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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

LOUISIANA REPORT

2020 UPDATE

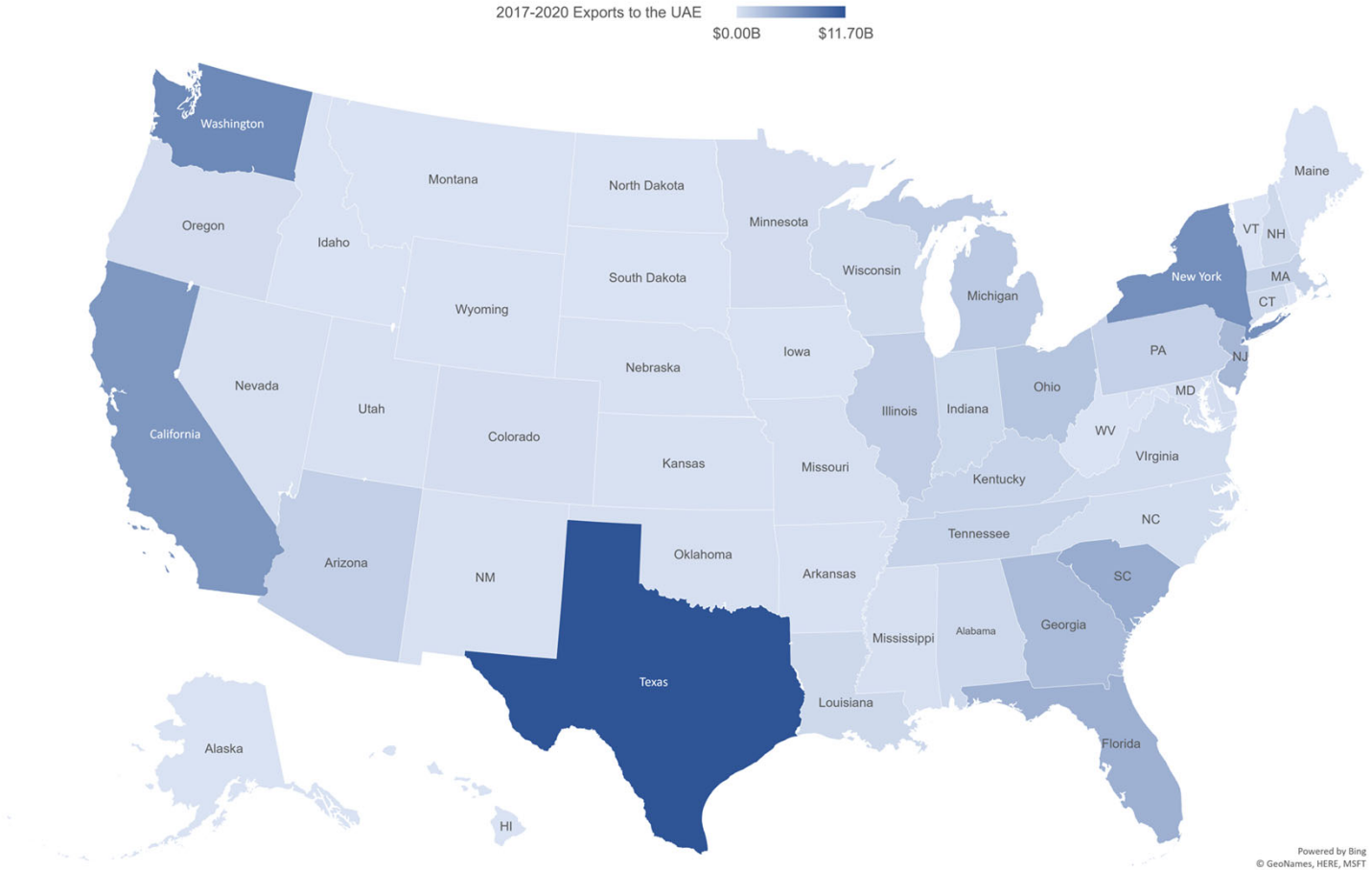
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Louisiana Exports to the UAE



U.S. State Exports to the UAE for the Years 2017-2020



A 19th
Largest Exporting State

B \$848.6M
Four-Year Total Exports

C Chemical Manufacturing
Top Exporting Sector

D Other Transportation Equipment
Sector with Largest Increase in Exports Since 2019

E \$15.2M
Trade Deficit in 2020

F 1st
Largest Port in Bilateral Trade in 2020

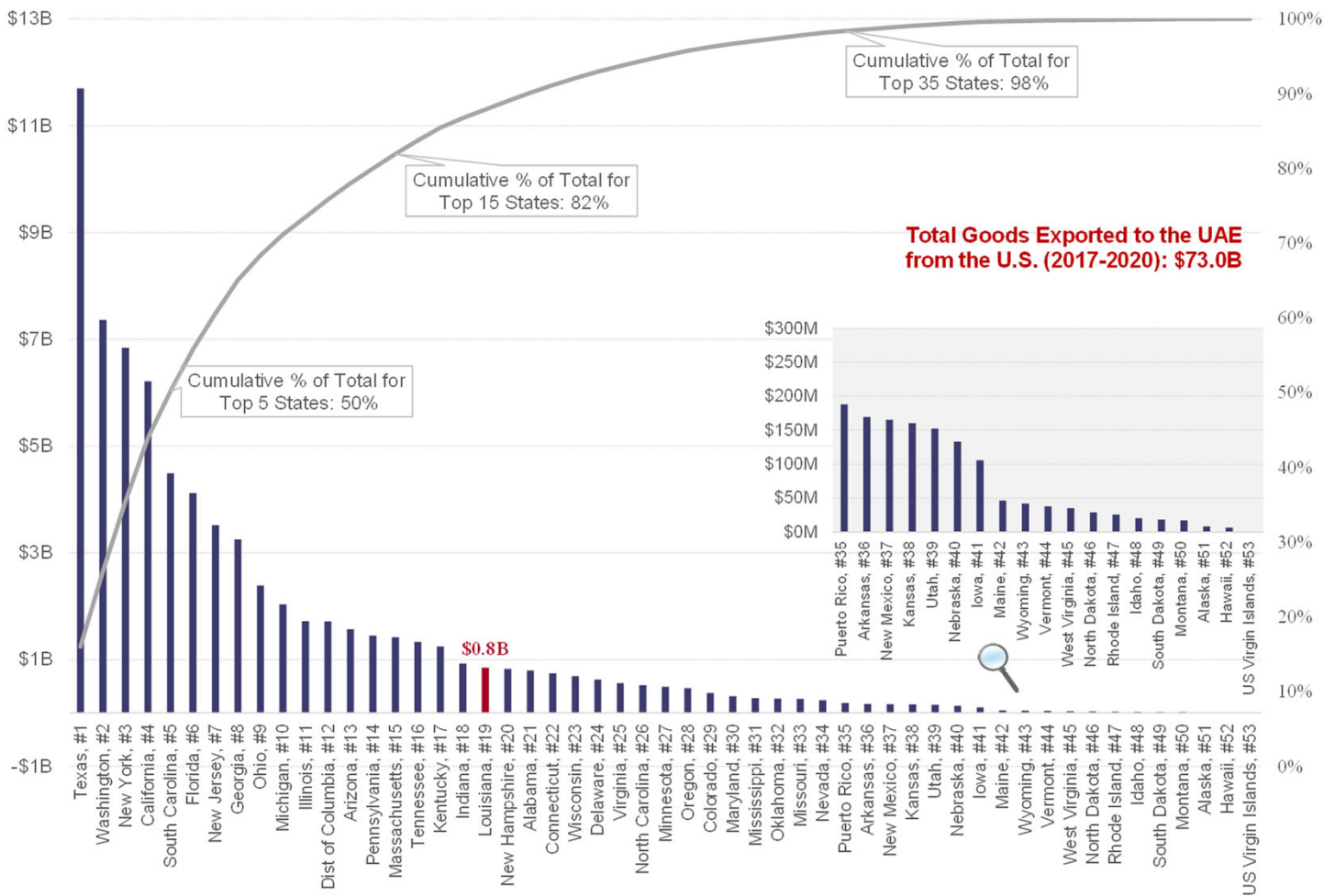
G 1,342
Jobs Supported by Exports in 2020

Louisiana Exports to the UAE



Louisiana ranked 19th among U.S. states and territories with \$848.6M in goods exported to the UAE between 2017 and 2020

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



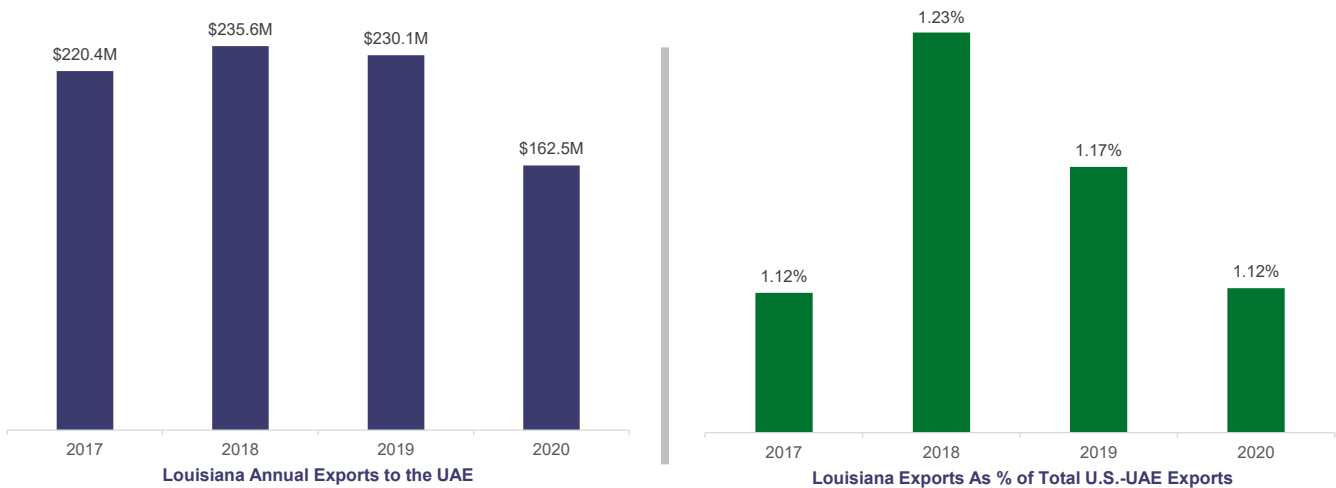
Louisiana Exports to the UAE



B

Overall U.S. exports were affected by the global pandemic in 2020. The total value of 2020 goods exported by the state, as well as its percentage of total U.S. exports, decreased compared to 2019.

Exhibit I.2 | Louisiana Export Values and Percent of Total by Year



\$ in millions

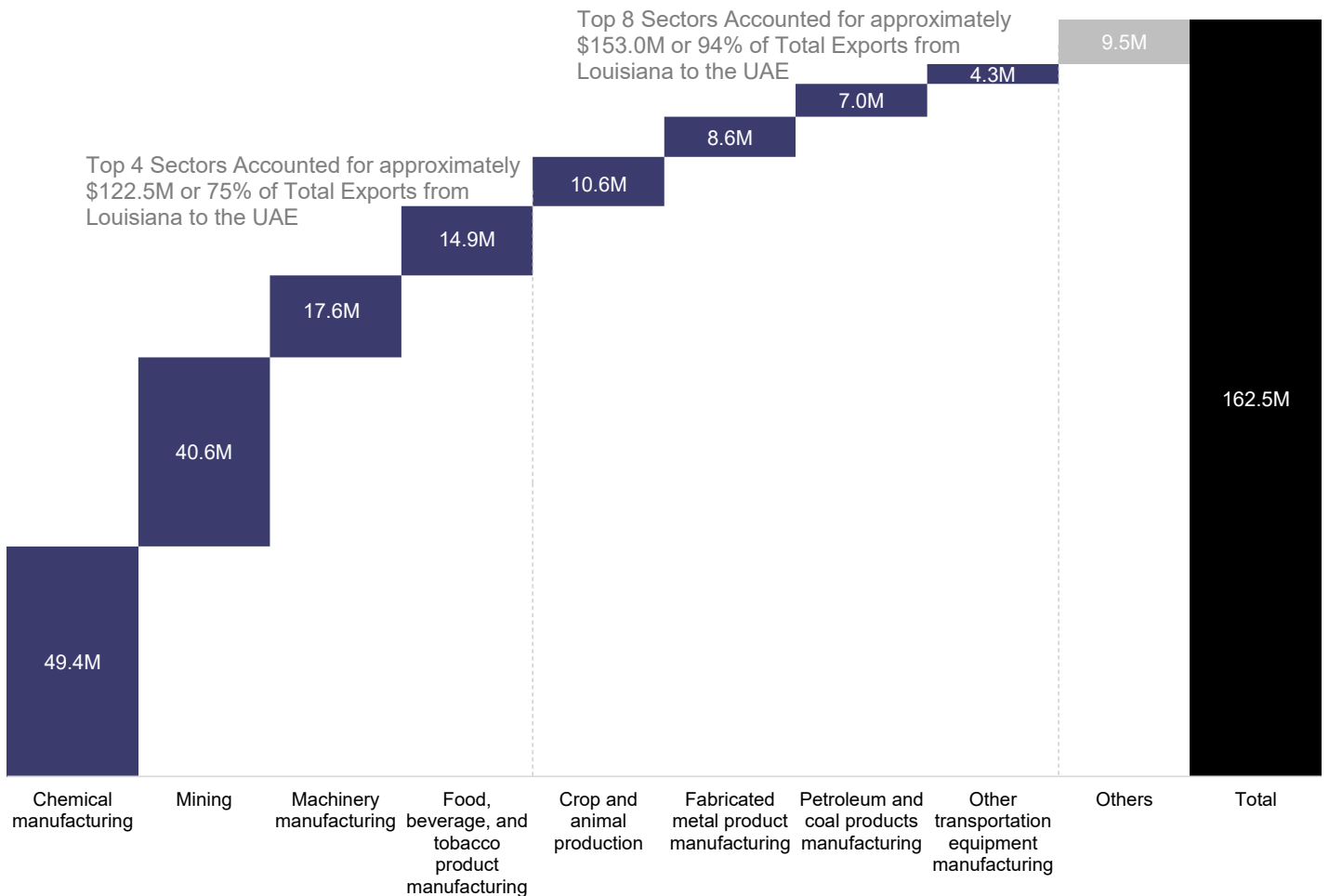
Rank	State	2017	2018	2019	2020	Trend Line	2017-2020
	All U.S. States	\$19,690.6	\$19,163.1	\$19,621.2	\$14,491.7		\$72,966.7
19	Louisiana	1.1% \$220.4	1.2% \$235.6	1.2% \$230.1	1.1% \$162.5		1.2% \$848.6
1	Texas	11.0% \$2,172.7	16.3% \$3,125.5	17.9% \$3,508.3	19.9% \$2,889.9		16.0% \$11,696.3
5	South Carolina	2.0% \$395.2	6.2% \$1,182.3	12.1% \$2,373.1	3.7% \$537.5		6.2% \$4,488.1
10	Michigan	2.4% \$479.9	2.3% \$447.2	3.1% \$613.4	3.4% \$494.2		2.8% \$2,034.8
20	New Hampshire	0.8% \$165.2	0.7% \$134.3	0.9% \$178.6	2.4% \$348.2		1.1% \$826.4
30	Maryland	0.6% \$114.8	0.4% \$75.1	0.3% \$61.1	0.4% \$63.0		0.4% \$314.1

Louisiana Exports to the UAE



In 2020, *Chemical Manufacturing* and *Mining* were the largest exporting sectors

Exhibit I.3 | Louisiana's Exporting Sectors in 2020



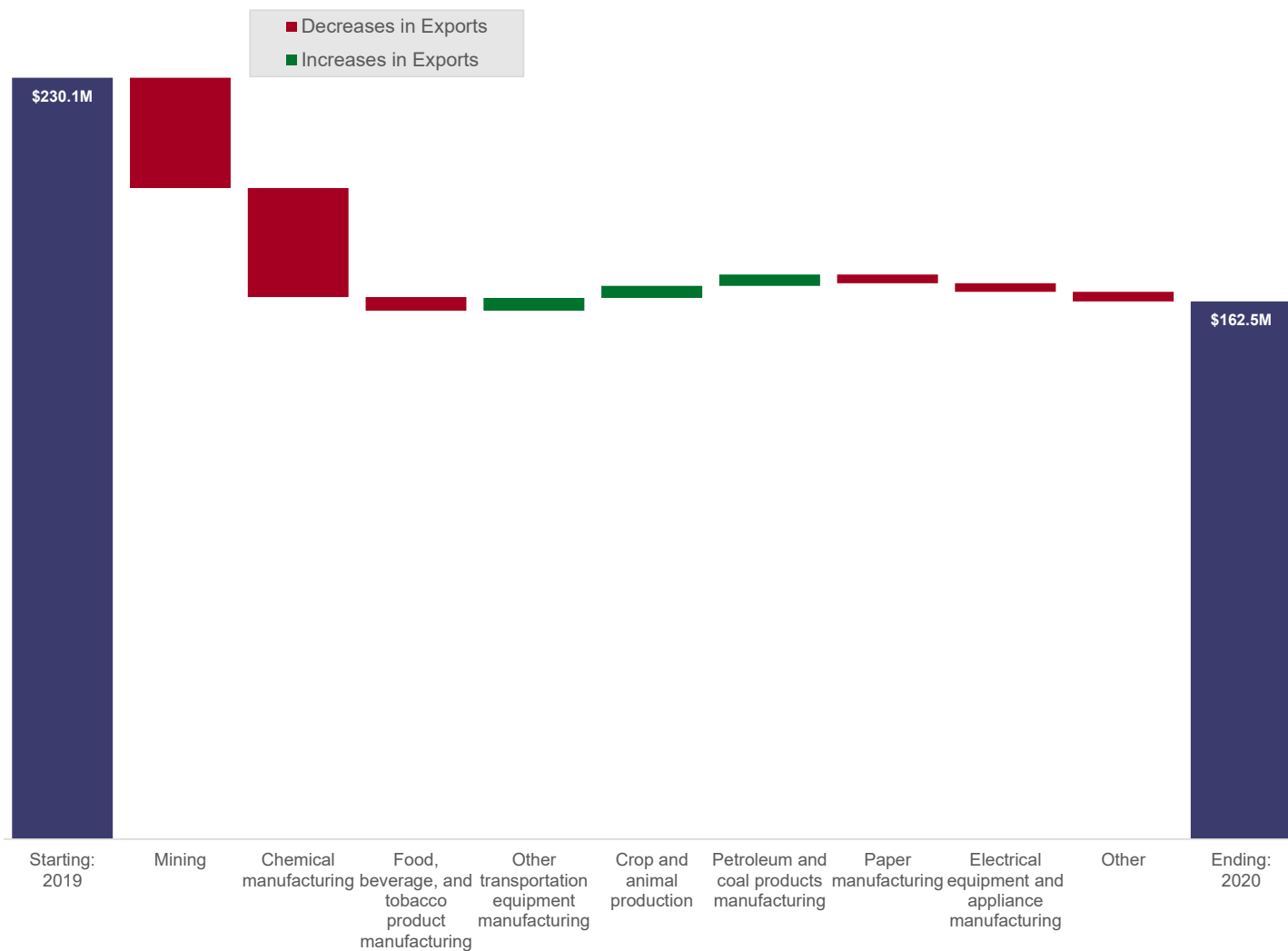
Louisiana Exports to the UAE

I

D

From 2019 to 2020, *Other Transportation Equipment Manufacturing* sector had a slight increase in exports. *Mining* sector had the largest decrease

Exhibit I.4 | Louisiana's Exporting Sector Movements From 2019 to 2020

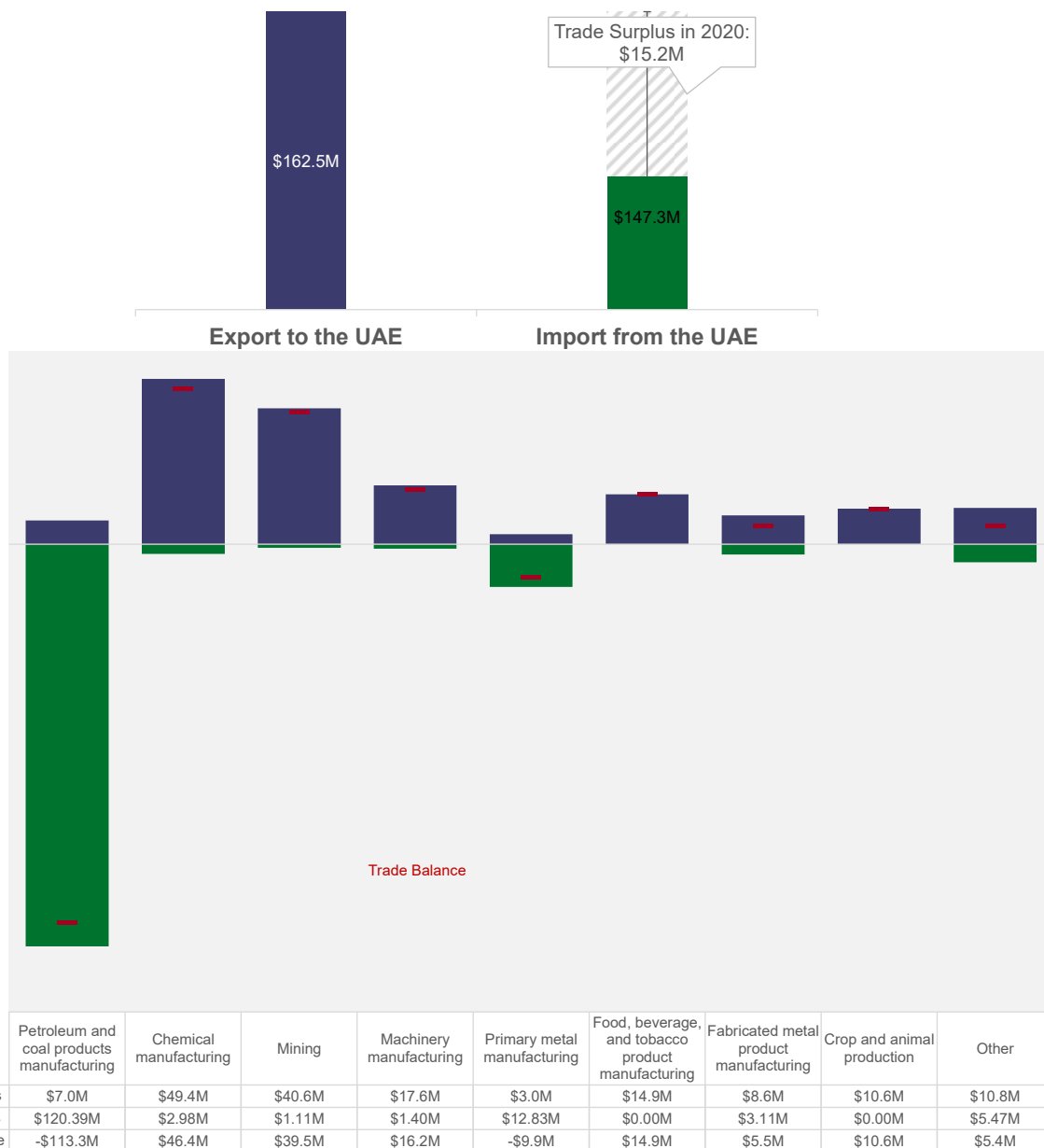


Louisiana Exports to the UAE



E Louisiana had a \$15.2M trade surplus with the UAE in 2020

Exhibit I.5 | Louisiana's Trade Surplus with the UAE by Sector

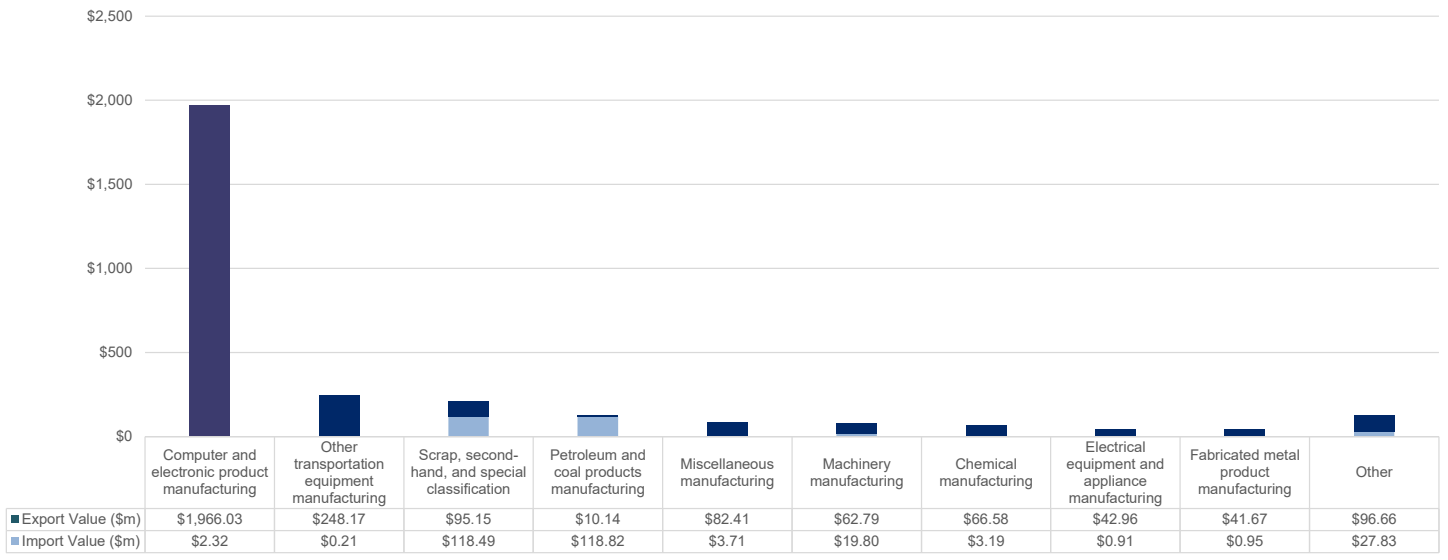
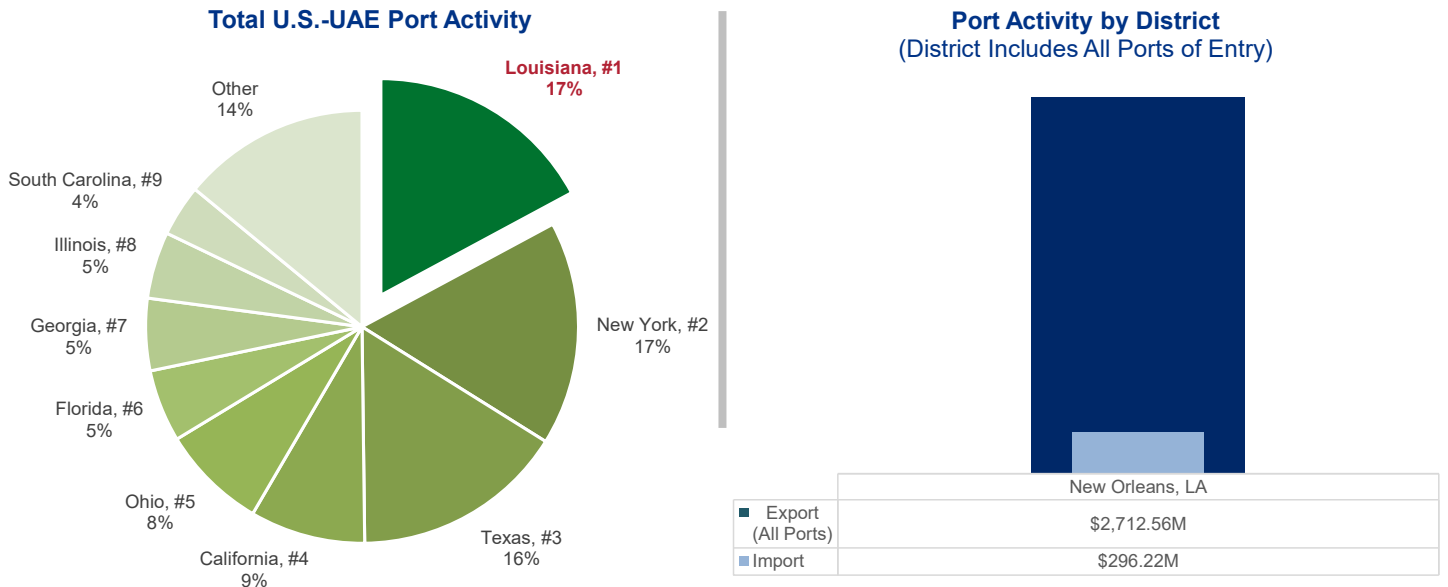


Louisiana – 2020 UAE Bilateral Port Activity



F

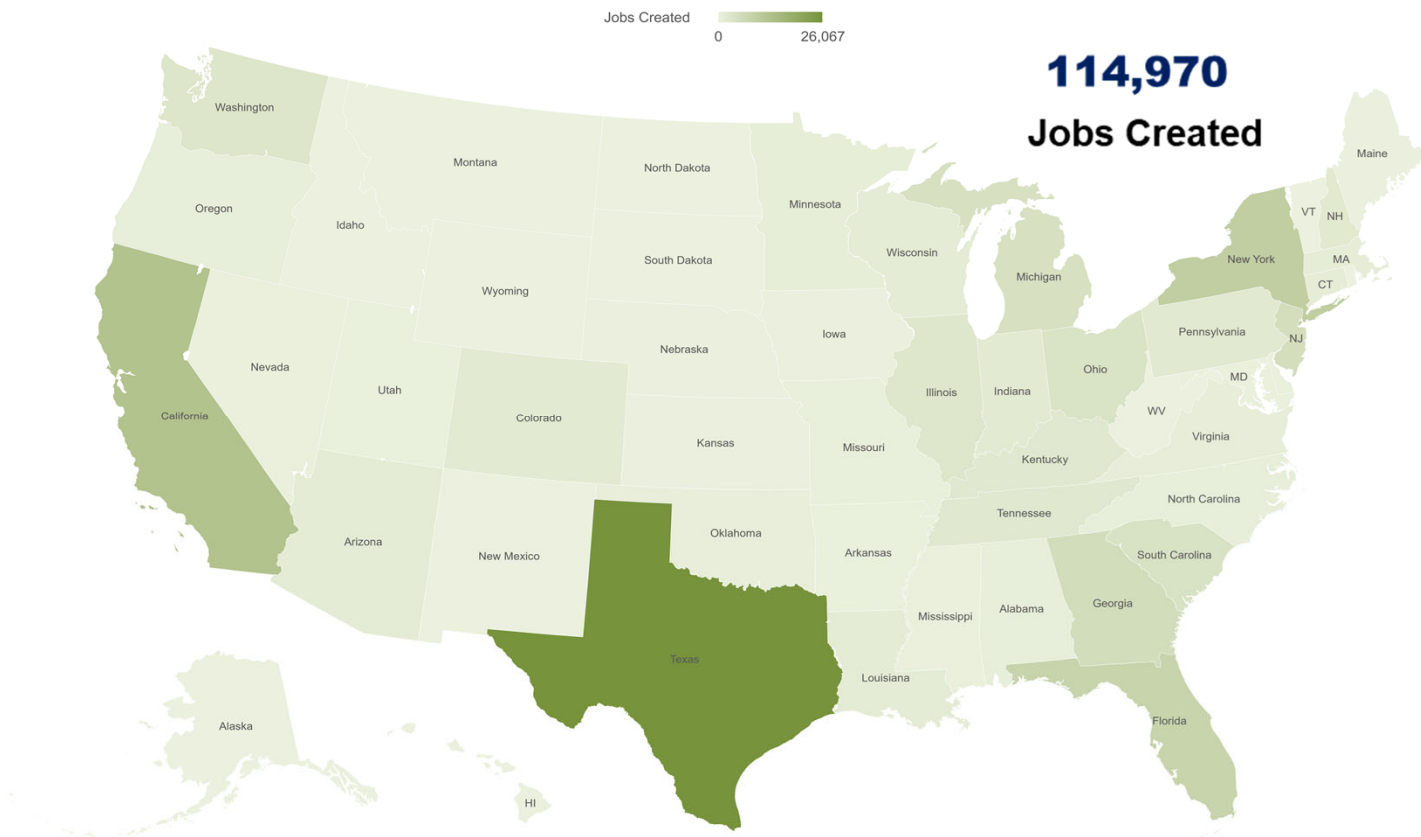
Louisiana ports ranked 1st (17%) in combined total import and export activity among U.S. states and territories with ports of entry in 2020



Louisiana 2020 Employment Driven by Export to the UAE



Positive U.S. Employment Driven by Exports to the UAE in 2020



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1,342 Jobs out of 114,970 Total Jobs Created in the U.S. by the UAE

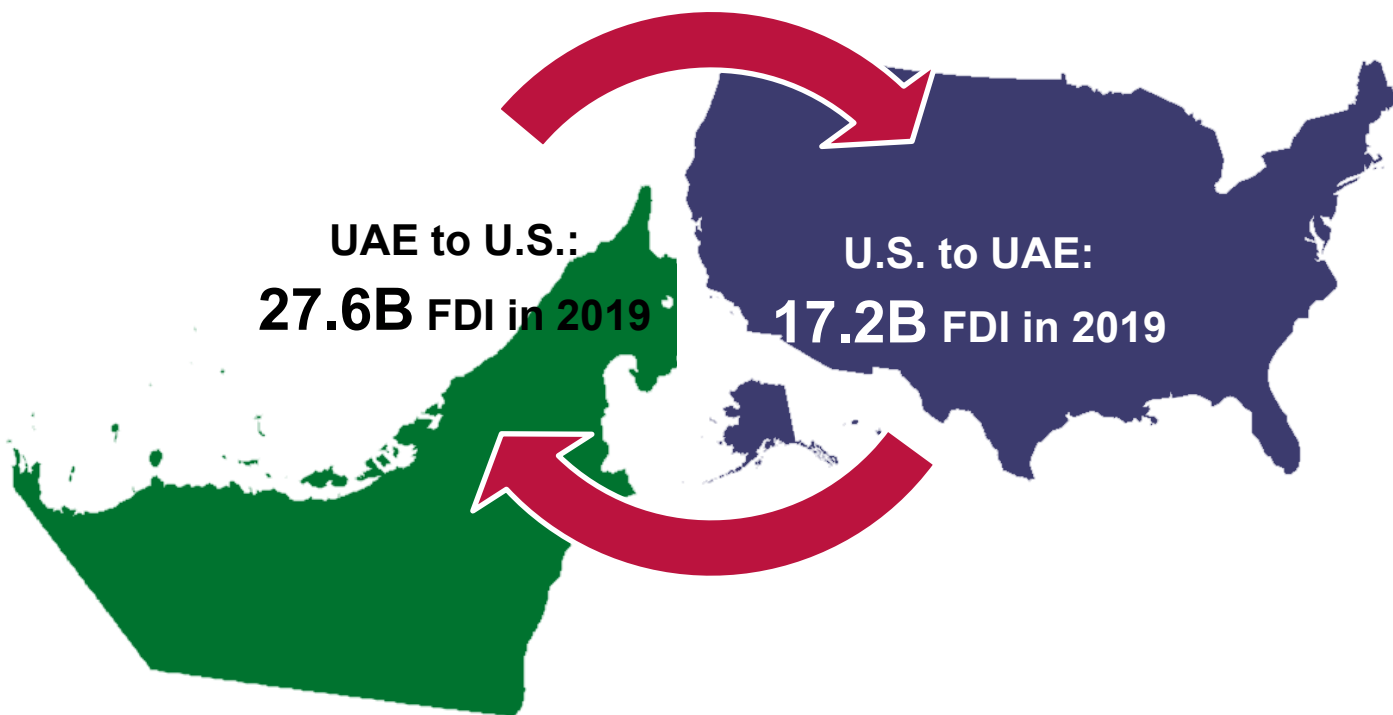
Employment Driven by Louisiana's Exports of Manufactured Goods to the UAE*	1,342	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		34	23	356	84	137
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing			Mining
		11	155			251

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2020.

** Some sectors may show 0 due to rounding.

Foreign Direct Investment

IV



A **\$27.6B**

2019 UAE total
FDI in U.S.

B **Transportation
and
Warehousing
Sector**

Benefited from UAE's
investments in
Louisiana since 2004

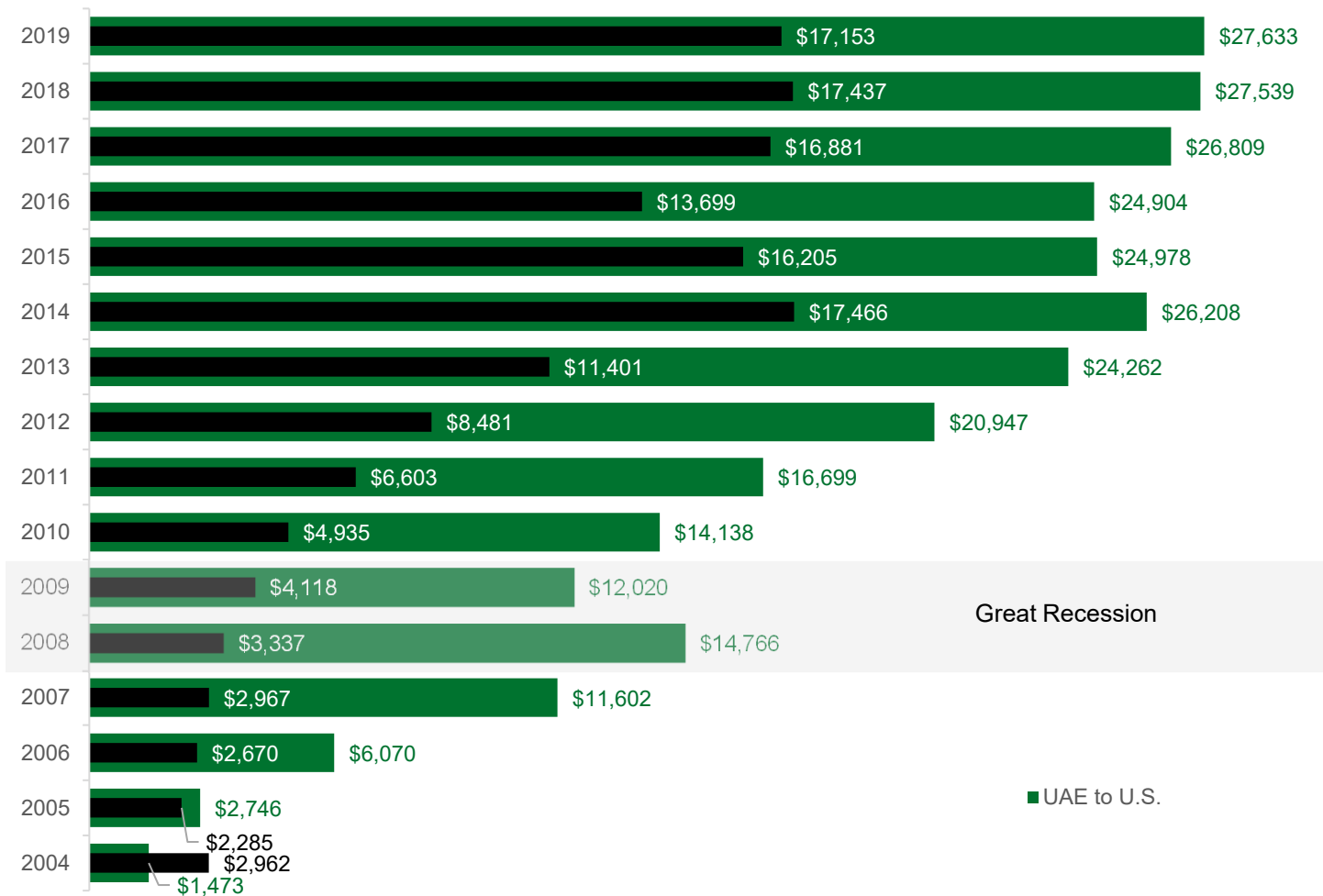
Bilateral FDI between the U.S. and UAE

IV

A

UAE made \$27.6B total investment in U.S. in 2019. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



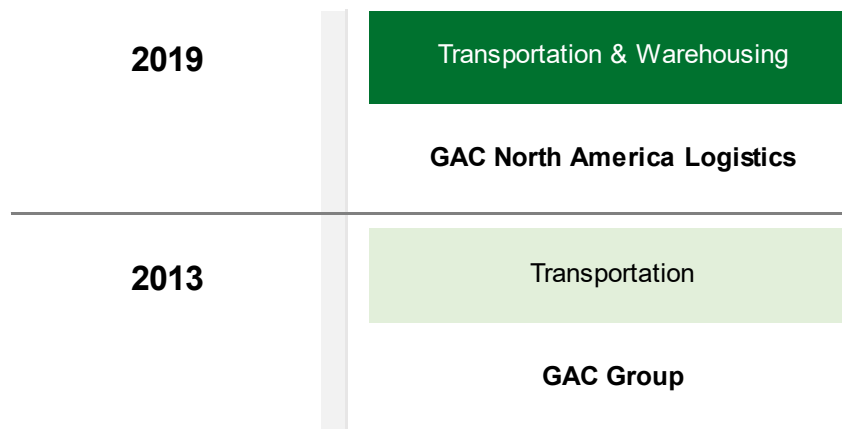
UAE FDI in Louisiana

IV

B

Since 2004, UAE expanded existing investments and made greenfield investments in Louisiana in a few sectors

Exhibit IV.2 | Certain UAE Investors in U.S. by Sector Since 2004





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APPENDICES

Appendix A



Louisiana's Top Exporting Commodities to the UAE in 2020

This exhibit only displays commodities with annual export amounts exceeding \$1M

Sector	Top Commodity	Export Value
Chemical manufacturing	3251 Basic Chemicals	25.6M
	3252 Resin, Syn Rubber, Artf & Syn Fibers/fil	19.6M
	3256 Soaps, Cleaning Compounds & Toilet Preparations	2.9M
Mining	2111 Oil & Gas	40.5M
Machinery manufacturing	3331 Ag & Construction & Machinery	12.6M
	3339 Other General Purpose Machinery	3.3M
Food, beverage, and tobacco product manufacturing	3112 Grain & Oilseed Milling Products	6.4M
	3119 Foods, Nesoi	5.5M
	3116 Meat Products & Meat Packaging Products	2.2M
Crop and animal production	1111 Oilseeds & Grains	10.6M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	8.3M
Petroleum and coal products manufacturing	3241 Petroleum & Coal Products	7.0M
Other transportation equipment manufacturing	3366 Ships & Boats	4.1M
Primary metal manufacturing	3311 Iron & Steel & Ferroalloy	2.3M
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	2.1M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Employment Driven by Top 10 UAE-Exporting Sectors in Louisiana in 2020

